

Flotilla Holidays 2012

sailing in good company



Social **Sailing**



Breathtaking **Locations**



Experienced **Staff**



World-Class **Yachts**



Sunsail Flotillas

Are you ready for it?!

Join us on a Sunsail Flotilla - and let the fun really begin! Whether you are a family looking for something for all ages, a couple looking for a romantic getaway or a group of friends just looking for a good time - we promise an adventure of a lifetime on a Sunsail Flotilla, wherever you choose!

Punch Parties, Beach BBQ's, fun regattas and having the time of your life with **like minded sailors...** this is what it's all about! Get your sailing hats on and take to the sunny seas along with the rest of the Flotilla, for a **fun filled adventure on the water**. Once you have sufficiently explored all the highlights, it's time to let your hair down as you spend an enjoyable evening with your new found friends over a glass or two of local vino.

Each of our Flotilla routes, across the **UK, Mediterranean and Caribbean** are all geared up for giving you the ultimate holiday experience. Our routes have been put together to make sure that you enjoy the very best of the sailing area and have been designed so that you can experience a perfect sailing adventure with us.

Although your Flotilla will have a specific route, you will still enjoy the freedom of being able to adapt this with your own sailing itinerary should you wish to do so. Always knowing your Lead Crew are there to offer guidance and support whenever you need them. Plus, as well as being on hand to help at the helm they are around to suggest the best places to see and things to do. From where you can enjoy the best local cuisine, and experience amazing sights to idyllic beauty anchorages and spectacular snorkelling spots.

Making your experience even more unforgettable you will be setting sail onboard our custom designed fleet, which is the newest and most modern in the world, created specifically with you and your sailing needs in mind. Each boat is maintained to the highest of standards, and backed by our **Four Hour Guarantee**. We have over **800 yachts in our worldwide fleet**, with a choice of monohulls, including the **Sunsail 33i**, as well as catamarans all ranging from 30 to 53ft, so we are sure that we'll have what you're looking for!



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70% Water, 100% Fun!

If you love sailing or the idea of it and have a passion for fun and new experiences then Sunsail is the perfect choice. We offer an adventure of a lifetime on every holiday you take with us and will guarantee that you will have a great time, meeting new friends, exploring new places - whatever way you want to!

Highlights for 2012

Our team has been working hard to give you more superb FLOTILLA choices than any other company:

Premier Plus and Premier Yachts (our newest in the fleet)

We offer the widest choice of Flotillas in Greece

New 2-week summer Flotilla starting in Grenada

Over 100 new flotilla yachts - no one else offers such a high quality fleet

New Sunsail 379 arrives in 2012, the ideal family cruiser!

New easy-to-order online provisioning service

New water sports options, including fun paddleboards

The world is 70% water; sail it with Sunsail and you will have 100% fun! With 28 different Flotilla routes to choose from across the UK, Mediterranean and Caribbean; we can help you explore a whole world of water.

Not only do we have a wide choice of destinations, but we also offer a variety of sailing experiences in addition to our fantastic Flotilla holiday, with Sunsail you can also experience independent Yacht Charter and Skippered Charter, Yacht Sailing Schools, Beach Clubs and Regatta Racing and Hospitality Events.

Make your experience even more fun (as if it's not already) and choose from our wide choice of extras to tailor make your holiday experience the way you want it. Whether it's adding food and drinks packages, kayaks, skippers or flexible flying and holiday durations, your Sunsail experience will be just the way you want it to be!

Sunsail Flotillas still offer the ultimate in social sailing, since Sunsail invented the concept back in 1974. With a new adventure at every stop this is how you experience our world of 70% water and 100% fun!

The Sunsail Four Hour Guarantee

We maintain our yachts to the highest standards, and back up our commitment to these standards with this Guarantee: should you experience a problem during your charter, we will aim to complete repairs within four hours of notification of our nearest base.

The Sunsail Four Hour Guarantee covers all equipment considered essential to the operation of the yacht including engine, transmission, windlass, sails, standing and running rigging, battery and alternator.

Price Guarantee

Don't forget should you find a like for like holiday at a better value, we will guarantee to match it.

Terms and Conditions: A like for like holiday is defined as same size, type and age of yacht in the same destination for the same dates and departure airport. Written quote is required and other restrictions may apply.





Responsible Tourism

Sail with Sunsail and you can be confident that you are having less effect on your chosen destination than customers on other Flotilla holidays.

- The £10 million development of our environmentally friendly base in Tortola
- The move to biodegradable cleaning products (eg Ecover)
- We work with local communities and their cultures to minimise our impact
- We ensure our suppliers are operating in a sustainable and responsible way
- We reviewed our sales offices and implemented plans to reduce their carbon footprint
- We built an award winning LEED certified office in Clearwater, Florida
- We have funded environmental impact research in St Vincent
- We specify the inclusion of holding tanks
- We pioneered the use of environmentally correct antifouling



Discover Flotillas

The ultimate in social sailing, a Flotilla holiday provides the perfect balance between independent sailing and unobtrusive support onboard your own private yacht.

Discover sandy beaches, secluded coves and breathtaking scenery as you sail on an enchanting adventure like no other, with a group of yachts and like-minded sailors. Choose from Flotilla routes across the UK, Mediterranean and Caribbean with something to suit all sailing abilities and tastes, so you will find the perfect choice whatever floats your boat!

And there's plenty of excitement to be had along the way too; you can choose to join the rest of your Flotilla and sample delicious, local cuisine at dinner, as well enjoy punch parties, beach BBQ's, fun regattas and other social events - you don't have to join in if you don't want to; it's your holiday so it can be whatever you want it to be...

What's included?

We've created a Flotilla package just for you, so all you have to worry about is choosing which of our incredible routes to go for and when!

All the below is included in the cost of your holiday:

- Fully equipped cruising yacht for the duration of your holiday
- One tank of yacht fuel
- All sailing, navigation and safety equipment onboard
- Snorkelling equipment (except UK)
- Dinghy and outboard (Extra cost for outboards in Med locations)
- Fully equipped galley/kitchen
- Full cylinder of cooking gas and full tank of water
- All clean linen including bath and tea towels (except UK)
- "Get Going" cooking & cleaning essentials
- First Morning Breakfast
- Flotilla Punch Party
- Yacht cleaning
- Yacht Damage Waiver
- 24 hour support of the Sunsail Lead Crew
- Lead Crew: Skipper, Hostess and Engineer
- End of week regatta



Your Lead Crew

As well as the reassurance of being part of a group of like-minded sailors, you will cast off each day with the support of your Lead Crew. Onboard your Lead Boat will be a Skipper, Host(ess) and an Engineer, then on dedicated 'Family Flotillas' we add an Activities Coordinator to help entertain the kids too!

You can be as independent as you like, but your Lead Boat Crew will never be far from your side just in case you need them. They can also recommend the best anchorages, harbours, restaurants and places to visit, ensuring that you make the most of your holiday time.



Skipper

Your Flotilla Skipper is fully RYA qualified and is responsible for the Flotilla, making sure that your holiday is hassle free. They will be on hand at the beginning and end of every day, if you need assistance with mooring or casting off, as well as between stops. They will also hold daily chart briefings to help you make the most of your trip so you don't miss out on exploring the best bits.

Host(ess)

Your Flotilla Host(ess) will know the best beaches, restaurants and bars and any other local attractions. They'll find the perfect place for dinner every evening for you and your whole Flotilla, so you can enjoy delicious local cuisine whilst sharing your tales of the sea with your new friends. Don't be afraid to invite them on your boat for a beer at the end of the day!

Engineer

Your Engineer will be on hand to make sure that each yacht in the Flotilla is running smoothly. Should you have any technical questions, just let your Engineer know and they'll be there to help, as he or she will know your yacht systems inside out!

Activities Coordinator

Available on Family Flotillas, your Activities Coordinator will be on hand to give you some time to yourself to socialize, relax or just simply enjoy a meal and a glass of wine or two without having to worry about what the kids are up to! From tiny tots to the older teens, they will provide fun beach games and activities to keep your precious ones entertained.



Flotilla Route Key



Marina



Jetty



Buoy



Anchorage



Fuel



Water



Food & Drink

Experience Flotillas, Experience Fun!

Flotillas are all about you and people like you, setting sail on an adventure of a lifetime together. If you're looking for privacy and time out with your partner then there's nothing like being free to anchor in a quiet bay with a deserted beach. Similarly, getting friends and family together and taking a few boats on a Flotilla is great fun and something you'll want to do again and again. See the table below to find out which Flotilla best suits your ability and experience.

Levels Explained			
	YOUR EXPERIENCE	FLOTILLA	SAILING CONDITIONS
LEVEL 0	5 days dinghy experience plus Sunsail Two Day Yacht Refresher certification	GREECE Vounaki - Page 16 Kefalonia - Page 18 Kalamos - Page 20	Wind: 0 - 15 knots wind Navigation: Line-of-sight sailing, basic knowledge of charts, able to plot your position Anchor/Mooring: Primarily mooring buoys, areas of good holding for anchors, protected anchorages
	5 days yacht experience including helming the boat under sail and power 3 day Flotilla Training Course certification RYA Competent Crew qualification	TURKEY Göcek - Page 42	
LEVEL 1	5 days or 100 miles as skipper of an equivalent size yacht * ICC qualification (For Croatian Flotillas a minimum Day Skipper or ICC Qualification is required)	GREECE Ithaca - Page 24	Wind: 5 - 20 knots Navigation: Line-of-sight sailing, basic knowledge of charts, able to plot your position Anchor/Mooring: Primarily mooring buoys, areas of good holding for anchors, protected anchorages
		TURKEY Dorian - Page 38	
		CROATIA Kornati* - Page 46 Kremik North* - Page 48 Kremik South* - Page 50 Kremik 2 Week* - Page 48-51	
		CARIBBEAN BVI 1 Week - Page 56 BVI 2 Week - Page 58	
LEVEL 2	10 days or 200 miles as skipper of an equivalent size yacht RYA Day Skipper qualification * ICC qualification (For Croatian Flotillas a minimum Day Skipper or ICC Qualification is required)	GREECE Paxos - Page 22 Milina - Page 26 Trikeri - Page 28 Pelagos - Page 28 Epidavros - Page 30	Wind: 10 - 20 knots Navigation: Understand tidal flow, ability to navigate in open waters Anchor/Mooring: Primarily anchoring, protected anchorages, Mediterranean style anchoring and/or marina slips
		TURKEY Turgutreis North - Page 34 Turgutreis South - Page 36 Turgutreis 2 week - Page 34-37 Orhaniye - Page 40 Kas - Page 44	
		CROATIA Ruza* - Page 52 Dubrovnik* - Page 54	
LEVEL 3	20 days or 400 miles on an equivalent yacht RYA Day Skipper qualification with experience to a higher level RYA Coastal Skipper qualification ICC qualification with experience to a higher level	UK The Solent - Page 14	Wind: 10 - 25 knots Navigation: Understand tidal variations, ability to cope with strong currents and be able to make a passage plan Anchor/Mooring: Primarily anchoring, some slightly more exposed anchorages with poor anchor holding ground
		TURKEY Two Country - Page 32	
		CARIBBEAN The Windwards - Page 60	

Sunsail recommends...

(take a look for yourself though, don't just take our word for it...)

Choose your Flotilla

For the adventurers...

Walking and hiking

Kefalonia Flotilla, Greece
Paxos Flotilla, Greece
Orhaniye Flotilla, Turkey
Turgutreis North Flotilla, Turkey

Snorkelling and diving

Turgutreis North Flotilla, Turkey
Dorian Flotilla, Turkey
Grenada Flotilla, Caribbean
British Virgin Islands Flotilla, Caribbean
St Vincent Flotilla, Caribbean

History, culture and architecture

Milina Flotilla, Greece
Epidavros Flotilla, Greece
Kas Flotilla, Turkey
Dubrovnik Flotilla, Croatia

National Parks and local attractions

Paxos Flotilla, Greece
Ruza Flotilla, Croatia
Kremik North Flotilla, Croatia
Kornati Flotilla, Croatia



Social scene

Lively evenings

UK Flotilla, England
Turgutreis South Flotilla, Turkey
Two Country Flotilla, Turkey/Greece
Göcek Flotilla, Turkey
Dubrovnik Flotilla, Croatia

Restaurants and eateries a plenty

Pelagos and Trikeri Flotillas, Greece
Epidavros Flotilla, Greece
Kremik South Flotilla, Croatia

Relax and unwind

Kalamos Flotilla, Greece
Göcek Flotilla, Turkey
Ithaca Flotilla, Greece

A little bit of everything (all rolled into one!)

Vounaki Flotilla, Greece
Two Country Flotilla, Turkey/Greece
Orhaniye Flotilla, Turkey
Grenada Flotilla, Caribbean
British Virgin Islands Flotilla, Caribbean

Party

(as in your group size...it's not time for the punch and beer just yet!)

Singles - Join a 'Skippered Share a Yacht'

Kalamos Flotilla, Greece
Göcek Flotilla, Turkey

Couples

Ruza Flotilla, Croatia
St Vincent Flotilla, Caribbean

Families

(we'll add a Kids Activities coordinator in the school holidays)

Vounaki Flotilla, Greece
Kefalonia Flotilla, Greece
Turgutreis North Flotilla, Turkey
Turgutreis South Flotilla, Turkey
Dorian Flotilla, Turkey
Göcek Flotilla, Turkey
Two Country Flotilla, Turkey/Greece
British Virgin Islands Flotilla, Caribbean

Group of friends

UK Flotilla, England
Ithaca Flotilla, Greece
Grenada Flotilla, Caribbean
British Virgin Islands Flotilla, Caribbean



Get more out of your charter..



Wine and dine with NEW online provisioning service!

Why spend hours ferrying around heavy shopping bags when we can do it all for you! Just arrive at your fully stocked yacht and relax with a drink in hand before you set sail. Choose from a huge range of fast track food and drinks packages, as well as convenient shopping list choices, all available through our brand **new online grocery and delivery service**. We've designed it from years of experience, to take the headache out of provisioning for your crew.

Last Orders

Arrive on your yacht to beers chilling in the fridge and tasty snacks onboard.

Early Risers

Combine this breakfast package with our Last Orders option and you can have a leisurely morning on your first day as well as a late night!

Get Going

Contains the essentials you need upon arrival including basic cooking supplies, dried goods and condiments, breakfast and snack items, water and dairy produce.

Dine Ashore

Supplies you with all breakfasts, lunches, snacks as well as provisions for one evening meal aboard.

Dine Afloat

If you love to entertain aboard, then our Dine Afloat option is perfect for you, with provisions for every breakfast, lunch and half your evening meals aboard.

Make Your Own Shopping Basket Online

Choose from our food and drink options, and build your own shopping list, for your complete customized package.



Add more fun with water toys!

Whatever you want from your holiday, we've got it covered! With a wide choice of watersports equipment and activities you can tailor make your holiday for your own personal charter package.

For more fun and adventure out on the water, we provide snorkelling equipment onboard your yacht, as well as giving you the option to pre-book Windsurfers, Stand-up Paddle Boards, Ocean Kayaks and dinghy outboards (included in the Caribbean).

If perfect sailing in awesome surroundings, isn't enough for you, Sunsail can help arrange anything else you might like to do, or point you in the right direction. So, for all you adrenaline junkies out there that want to go scuba diving, wakeboarding, whale watching, or take to the rainforests like Indiana Jones, just go online, ask a member of the sales team or ask one of the Sunsail team at the base and they will be able to help.

Choose from even more extras. To ensure that the whole family is entertained on your next charter, we are proud to announce the launch of the new water toys for Vounaki, Athens, Kremik, Göcek and the BVIs.

In Vounaki, Athens, Göcek and Kremik we have NEW Stand-up Paddleboards and Windsurfing Gear and in the BVIs in addition to our Electronics hire (mobile phones, Internet, flat-screen TV/ DVD Players, iPod connections and even blenders), we also have Stand-up Paddleboards and Lilos!

Kayaking

Explore our world of water by kayak and reach places that you never even knew existed! Meander through the fascinating Monkey Creek in Belize, past exotic wildlife or discover shallow coves and idyllic spots in the Med, as you see even more of our stunning sailing areas.



Yachts



NEW PREMIER PLUS YACHTS

These yachts have less than 1 year of service in our fleet and all the latest in technology, amenities, electronics and performance. Choosing a Premier Plus Yacht guarantees that you will be one of the first to sail onboard the newest additions to the fleet.



PREMIER YACHTS

This range offers models in service up to 3 years, giving a sailing experience to the highest of standards and comfort with the latest yacht technology and equipment.



CLASSIC YACHTS

Meticulously maintained and fully equipped, the yachts in our Classic range are no more than 6 years old, offering you great value for money and a comfortable sailing experience.

Look for Yachts available at each destination using our easy to reference icons above.



Discover the World



BRITISH VIRGIN ISLANDS

1 TORTOLA

THE WINDWARD ISLANDS

2 ST. VINCENT AND
THE GRENADINES
3 GRENADA

The Caribbean

The ultimate tropical experience, set sail on one of our Caribbean Flotillas for a holiday of a lifetime. Enjoy the more challenging open-water sailing in **St Vincent and the Grenadines** or **Grenada**, or take easy island hops in the **British Virgin Islands**. Wherever you sail you will be guaranteed a warm Caribbean welcome.

Experience sailing among picture perfect scenery of white sandy beaches lined with palm trees (watch out for coconuts), clear warm waters and exotic wildlife in a place where rum punch is a plenty! Are you there yet? No, well we are so come and join us!

with Sunsail...



The UK & Mediterranean



Our fantastic Flotillas in the **UK & Mediterranean** will take you on an adventure of discovery through glistening waters (watch out, there's dolphins about) as you visit quaint fishing harbours, picturesque bays and historical ruins while sampling the delicious, fresh local cuisine along the way.

Find something new at every stop as you cruise beautiful coastlines, across spectacular sailing areas to suit your exact sailing needs and ability. All our destinations offer a delightful mix of line-of-sight sailing and open water challenges, depending on what it is you are looking for... laid back and relaxing, adrenaline junkie or a combination of everything... we've got it covered here!

The Solent - UK & Racing



Poole

Visit the Aquarium or Poole Pottery for some great family fun ashore, or head to one of the many sandy beaches here.

Cowes

Home to world famous 'Cowes Week' sailing regatta. Here you will find clothing shops, restaurants and pubs a plenty making for a lively yet relaxing stop.



Port Solent

Enjoy fantastic facilities at our own Portsmouth Harbour Yacht Club, before setting sail. This is the perfect place to start your Flotilla Holiday.

SOUTHAMPTON

PORT SOLENT

COWES

MEDINA RIVER

ISLE OF WIGHT

YARMOUTH



EXAMPLE ITINERARY

- Day 1: Port Solent
- Day 2: Cowes
- Day 3: Yarmouth
- Day 4: Poole
- Day 5: Free Day
- Day 6: Folly Inn, Cowes
- Day 7: Port Solent

Enjoy sailing closer to home and experience world-class sailing conditions around spectacular scenery, as you stop off at traditional pubs, lively towns and quaint coastal villages boasting excellent marinas.



At a glance

Sailing Level: 3
Duration: 1 week

Regional Highlights

Spectacular scenery
Traditional pubs
Lively towns and quaint coastal villages
Excellent marinas
Historical interest

Sailing Conditions

The Solent (30 miles in length and 4 miles wide) lies off the South Coast of England between the mainland and the Isle of Wight and is sheltered by both.

Temperature: Avg 18°C (64°F)

Tidal range: Approximately 4 metres

Best time of year to sail: May to August

Type of mooring: Marina, Buoy, Anchor and Jetty

Wind speed: 5 - 20 knots (6 - 23 mph)

Useful information

Departure day: Saturday

Local airports: Southampton, Bournemouth/ Gatwick

Transfer time: 30 mins/ 60 mins/ 1 hour 30 mins

Additional information: Marina fees will apply.

NEW YACHTS FOR 2012

- Premier Plus Yacht available (less than 1 year old)
 - Premier Yacht available (less than 3 years old)
 - Classic Yacht (3 - 6 years old)
- Please see page 62 for full yacht details and plans.*

Yachts Available

- Sunfast 37
- Sunsail F40

UK - The Solent

Sunsail RACING



*Fancy something a bit faster?
Ready for the next thrill out on the water?!*

From our UK base in Port Solent on the South Coast of England, in addition to Flotillas, Charters and Sailing Schools, you can also experience Sunsail Racing on a fleet of 42 identically matched Sunsail F40 race yachts. Available for novices to hire with a skipper or experienced sailors to bareboat charter, these yachts make racing in one of the World's most famous cruising grounds, even more exciting than ever before. Why not join us as an individual, a boat or a couple of boats at Cowes Week, Round The Island Race or any of our other prestigious racing events run throughout the year.

NEW for 2012!

New for 2011/12 we are offering a full winter racing programme including Cruising Rallies, Pursuit & In Port Racing in The Canary Islands.

Also available in The Solent - UK

*Sailing School
Yacht Charter
Sunsail Racing
Skippered Charter
Corporate Hospitality
Team Building*

MORE Value!

PRICES FROM

€3915

Boat Only!

Subject to availability - Skippers require cabin, the charterer is responsible for providing their food. Price based on a Sunsail F40, boat only for 1 week departing on the 27/05/2012.



Did you know?

Sunsail had a full carbon audit of our Port Solent Base completed by The Carbon Trust, and we are now reducing our energy consumption by 10%.



Choose your Yacht

We know Sunsailors care about the boats they sail. **Performance, comfort and reliability** are all important, but so is a little fun. So we're bringing the 'sailing' back to Sunsail. This winter **over 150 new yachts** join the fleet, including the new 'i' range from **Jeanneau** who are renowned for their cutting edge building techniques and focus on performance. This partnership with the world's leading boat builder ensures you have the best yachts available in the industry to choose from for your charter, at the **best value**.

New Premier Plus Yachts

These featured yachts have less than 1 year of service and offer all the latest in technology, amenities, and performance. A Premier Plus yacht will guarantee you are one of the first to sail onboard our brand new additions to the fleet.

On Deck

All our yachts feature electric windlass to take the effort out of anchoring, an easy stow mainsail, roller furling genoa sail and self tailing winches. To keep cool, we supply a bimini sunshade for the cockpit, cockpit cushions, swim ladders and deck showers.

Down Below

Depending on the size of your yacht you'll find one or two toilet/shower rooms aboard with pressurised hot and cold water. A complete set of bed linen and bath towels is provided (except UK). Each galley is fully equipped and all cabins have fans.

Additional Features

All yachts have a Radio/CD player with cockpit speakers, snorkelling equipment, GPS, chart plotters, auto pilot and 12v outlet. A transom BBQ is provided in the Caribbean.

Your Safety

All our yachts come equipped with full safety equipment and meet the specific regulations for the country in which you are sailing.

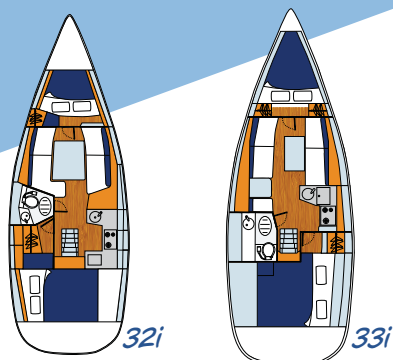
More Yachts

We have detailed 5 of our most popular Flotilla yachts as examples of the types of boats available. To find out more about these yachts and the others in our fleet please contact an agent.

Sunsail 32i & 33i - NEW

A performance boat, the design has cleverly incorporated a large aft cabin, bigger than average galley, separate saloon and chart table. These yachts are based on the same hull and sail plan but with different interior layouts.

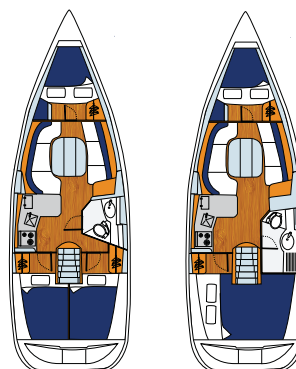
Sunsail 32i & 33i - At a glance			
Berths	4/6	Max. Draft	1.50m/4'11"
Cabins	2	Sail Area	50.3m²/541ft²
Heads	1	Engine	15kw/20hp
LOA	9.6m/31'6"	Headroom	1.84m/6'1"
Beam	3.33m/10'10"	Saloon converts to single berths.	



Sunsail Oceanis 343

With a Beneteau deck styling with larger windows, more headroom and a spacious interior and a larger forward cabin make her, not only a joy to sail but comfortable as well.

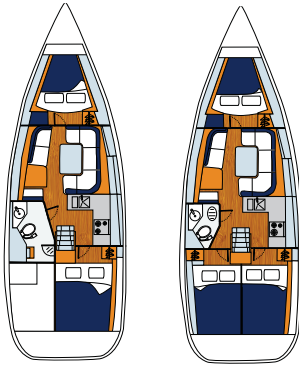
Sunsail 343 - At a glance			
Berths	4/5 or 6/7	Max. Draft	1.44m/4'9"
Cabins	2 or 3	Sail Area	54m²/586ft²
Heads	1	Engine	16kw/30hp
LOA	10.82m/35'6"	Headroom	1.88m/6'2"
Beam	3.48m/11'5"		



Sunsail 36i

The Sunsail 36i is one of the newer high-performance cruising yachts in the Sunsail fleet. Built for comfort by Jeanneau, its cutting-edge design gives it the personality of a real blue-water boat, whilst its technical fittings are unequalled.

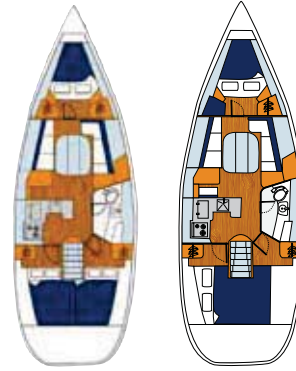
<i>Sunsail 36i - At a glance</i>			
Berths	4/6 or 6/8	Max. Draft	1.94m/6'4"
Cabins	2 or 3	Sail Area	63.7m ² /686ft ²
Heads	1	Engine	23kw/29hp
LOA	10.94m/35'11"	Headroom	1.92m/6'3"
Beam	3.59m/11'9"	Saloon converts to two single berths.	



Sunsail Oceanis 373

The Oceanis 373 continues the design of her bigger sister the Oceanis 393 and provides extra headroom and a more spacious feel to the interior while retaining an excellent sailing performance.

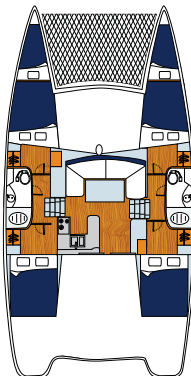
<i>Sunsail 373 - At a glance</i>			
Berths	4/6 or 6/8	Max. Draft	1.45m/4'9"
Cabins	2 or 3	Sail Area	67m ² /721ft ²
Heads	1	Engine	29.82kw/40hp
LOA	11.25m/36'11"	Headroom	2.0m/6'7"
Beam	3.75m/12'3"	Saloon converts to two single berths.	



Sunsail 384

Superb performance from the Sunsail 384 is guaranteed. The exterior has a cockpit hardtop providing excellent shade and weather protection and the vertical front windscreens give superb panoramic visibility.

<i>Sunsail 384 - At a glance</i>			
Berths	8/10	Max. Draft	1.10m/3'7"
Cabins	4	Sail Area	84m ² /904ft ²
Heads	2	Engine	23kw/30hp
LOA	11.40m/37'5"	Headroom	1.95m/6'5"
Beam	6.04m/19'10"		



Sunsail 39i

The Sunsail 39i from Jeanneau has excellent amenities specifically designed with the cruising charterer in mind. A spacious cockpit interior with twin helm and great control line layout design make this yacht a firm favourite.

<i>Sunsail 39i - At a glance</i>			
Berths	6/8	Max. Draft	2m/6'7"
Cabins	3	Sail Area	70.5m ² /759ft ²
Heads	2	Engine	29.83kw/39hp
LOA	11.86m/39'1"	Headroom	1.95m/6'4"
Beam	3.88m/12'9"	Saloon converts to double berth.	



Yacht Charter

Live the dream and set sail on an unforgettable journey of discovery onboard your own private yacht with Sunsail Yacht Charters.

As our commitment to enabling both sailors and non sailors alike to experience the thrill of a sailing holiday, we have ensured that there is a destination to suit everyone.

We are here to make sure that your sailing holiday leaves you with amazing memories of an unforgettable adventure out on the water. Our experienced staff, both in the office and out on the water, can recommend specific areas and yachts to suit your sailing experience and party size and help you plan your perfect trip.

Immerse yourself into the awe-inspiring scenery as you sail through a choice of over 30 breathtaking destinations. Wherever you choose to set sail, we guarantee that you will have the time of your life sailing with Sunsail.

So, get ready to sit back and relax onboard your perfect yacht, in picture perfect surroundings while the warm sunshine beams down on your deck. This is the Sunsail experience, and what sailing dreams are made of!



Club & Club Flotilla

Clubs - Unbeatable Sailing & Activities

Whatever you're looking for in a holiday - active or relaxed - you can find it on a Sunsail Clubs holiday! Giving families, couples, groups or singles the chance to do as little or as much as they want. Our Vounaki watersports and beach club offers FREE all day Kids' Clubs, sailing, windsurfing, mountain biking, tennis and so many more inclusive activities. And for those looking to relax, the pool and the treatment room are the perfect areas to take it easy.

Whether on land or on water there is something for everyone, you can grab a dinghy anytime you fancy, try windsurfing or improve your gybing, take out one of our day yachts, go mountain biking, play tennis or unwind with one of our sailing specific massage treatments - you'll be spoilt for choice. The equipment's all top quality and so are the facilities.

Club Flotillas

Experience the best of both worlds, and spend a week at Club Vounaki followed by a week on a Flotilla Holiday. We have Flotilla routes to suit every levels of experience, or if you have never sailed before then you can take your 3-day Flotilla training course during your stay at our Beach Club to hone your skills or simply hire a Skipper.



Free Kids Clubs

EUROPE'S NO.1 BOATING HOLIDAY COMPANY

Discover the fast way to slow down...



Come and cruise Europe's beautiful rivers, lakes and canals on board your own self-drive cruiser and discover a fantastic way to relax and enjoy quality time with family and friends.

Le Boat, Europe's number one boating holiday company offers self-drive cruises in the most beautiful waterways of Europe. We have been introducing people to the delights of canal cruising for over 40 years. Whether you're new to boating or a seasoned cruiser you'll quickly discover that our boats are so easy to handle that no previous experience is necessary. From the ultimate in cruising luxury to an affordable traditional boat, we have something to suit all tastes, budgets and party size. Le Boat can accommodate intimate cruising for two or larger boats for groups up to 10 for reunions of family and friends.

We have multi-lingual, experienced teams at over 40 bases across Europe and the largest fleet of stylish cruisers. Try our new Vision / Le Boat 1500 Series, the ultimate luxury cruiser equipped with the latest marine and green technology for a superior boating holiday.



FRANCE | ITALY | GERMANY | ENGLAND | IRELAND | SCOTLAND | BELGIUM | HOLLAND
NO EXPERIENCE NECESSARY | NO LICENCE REQUIRED

For more information on a Le Boat holiday or to request a brochure please contact your agent

Sailing Schools

From Start Yachting courses, International Certificate of Competence (ICC) and RYA Day Skipper qualifications right through to your final Yachtmaster Exam; Sunsail offers all you need to get fully qualified.

Our cruising ground in The Solent offers some of the very best sailing conditions, and scenery in the world. However if you fancy being taught in warmer climates we also offer selected courses in the tropical Caribbean, inspiring Thailand, or the sensational Whitsundays as well as at our Club Vounaki, Greece.



NEW for Sunsail Sailing Schools

- ICC (International Certificate of Competence) qualification
- RYA Day Skipper 9 Day Combined course
- RYA Fast Track Skipper's Course
- RYA Day Skipper Tidal Conversion
- RYA First Aid
- RYA Sea Survival
- RYA Radar
- RYA Diesel Engine
- Race Training
- ISAF Offshore Safety Course
- Individual One to One Training
- Mooring fees & welcome dinner included in course fee

Corporate Hospitality & Events

Completely bespoke and tailored for you, we can arrange anything from corporate sailing events, international regattas to team building and hospitality days, or why not plan an unforgettable celebration with family and friends! Whatever it is you are looking for; we will work with you to achieve your objectives and organise your perfect event.

Make the most of it!

- Regattas
- Team Building
- Company Sailing Challenges
- Networking
- Bespoke Sailing Events
- Social occasions



Yacht Sales & Partnership

Sunsail Yacht Partnership Programme

Own your dream yacht, sail the world, pay no monthly expenses and receive a guaranteed income ... that's what you get through Sunsail's Yacht Partnership Programme. We bring you the world's biggest choice of yachts and sailing destinations so you can explore the globe with ease. Sunsail takes care of all maintenance, insurance and berthing fees while paying you a guaranteed monthly income. The only work you need do is plan your next trip! You can sail up to 12 weeks each year on your yacht or an equivalent model from any of our worldwide destinations – you can charter bareboat, join a flotilla or even hone your skills with our sailing schools. Yachts offered in our Yacht Partnership Programme include monohulls and catamarans from 36ft to 53ft, fitted out for maximum comfort and safety. This program is the most cost-effective way to own the yacht of your dreams.

Sunsail Yacht Brokerage

Our Sunsail Yacht Brokerage offices bring you the world's largest selection of pre-owned charter yachts for sale! Not only are these boats competitively priced but they also undergo an extensive phase-out maintenance program offering exceptional value for money! Our fleet includes Monohulls, Catamarans and Power Catamarans ranging from 34ft-57ft. Visit us online, we're confident you'll find something to fit your needs and budget.

Key Benefits

- All mooring fees, maintenance and insurance paid by Sunsail
- High guaranteed income
- No operating expenses charged to owners
- Guaranteed buyback with some purchase options
- Owners' holiday benefits of up to 12 weeks per year
- Sail from over 30 destinations
- Choice of operational locations

Holiday Services and Important Extras

Advanced booking discounts

When booking 6 months in advance save **5% in high season & 10% low season**. High season is applicable to departures in school holidays including Christmas, Easter and Bank Holidays.

Long Term Discounts

Save 5% when you book a yacht charter for 14 nights or more - does not apply to 2 week flight inclusive rates as this discount has already been applied.

Group Discount

There are some big savings to be made when sailing in a group. The discounts are tailored to your group requirements so contact the team for a quote.

Discounts do not apply to airport taxes.

Food and Drinks Packages - prices from €20 per boat

Choose from our food and drinks options to make your arrival run smoothly. These packages can be pre-booked and pre-paid so all you need to do is arrive on your yacht and have the convenience of a fully stocked fridge.

Yacht Damage Waiver & Security deposits

Sunsail clients have two options to cover themselves for accidental damage or loss.

Please note neither the Yacht Damage Waiver nor the Security Deposit cover any acts of gross negligence, such as damage occurred whilst sailing outside the defined sailing area and hours, sailing under the influence of alcohol or drugs, running aground or taking the yacht single handed as stated in the Sunsail Booking Conditions Customer Behaviour.

Option 1 – Yacht Damage Waiver

All bookings will automatically be priced to include the Yacht Damage Waiver option at the point of sale and on the booking confirmation. This payment is required to cover the possibility of damage to the yacht, or damage to or loss of ancillary equipment or damage caused by a third party.

The Excess of €420 will be taken at the yacht base upon arrival as part of the embarkation process. If damage occurs to a value lower than the excess you will be refunded the amount less the cost of repair. If the damage incurred exceeds the excess, the payment will not be refunded and you will not be required to pay any additional costs upon disembarkation.

Please refer to the Booking Conditions for additional information on the equipment and Sunsail's Third Party Yacht Insurance cover of up to \$10 US million.

Price Per Day					
Option	up to 35ft	36ft - 43ft	44ft + Incl Cats	Refundable Excess	Maximum Liability
Flotilla YDW	Included	Included	Included	€750	€750

Racing Regattas

Sunsail clients choosing to participate in sailing regattas will be required to pay a non-refundable race supplement in advance plus a refundable security deposit payable at the base for rigging or collision damage. This is payable by credit or debit card in addition to the relevant Yacht Damage Waiver. All clients planning to participate in a sailing regatta are required to obtain prior consent from Sunsail. Please call the sales team for more details of the individual Regattas available and the relevant terms associated to each. Please note the race supplement is a charge omitted from any discount.

Visa, Passport and Travel documentation

Whilst we are able to provide basic advice to clients regarding passports and visa requirements, you should check with the appropriate Embassy, Consulate or Foreign Office for the exact requirements for your chosen tour and date of travel. It is your responsibility to ensure that you have the correct passport and visas to gain access to any country/region included in the travel arrangements which you purchase from us. If you fail to do so, we have no liability to you for any cost, loss or damage which you suffer, nor will we refund you the cost of any unused portion of your travel arrangements. In some cases, countries will refuse entry to clients who have criminal records. Should you be concerned about this, please check with the embassy or consulate of the countries to which you are travelling. The lead name is entirely responsible for ensuring that all members of the group have the correct and valid documentation for travel. We cannot accept responsibility for any failure to comply resulting in any costs or fines being incurred and we advise you to check with your passport office or the consulate in question if you have any queries. Clients travelling overland to certain destinations may need to also pass through controls of other countries en-route so this should be allowed for with any passport/visa applications. When travelling to the US you must have the correct passport to travel on the Visa Waiver Programme or have obtained the correct visa, valid for your stay. Each person wishing to visit the US must have either: i) an e-passport (if your passport is issued after 26 October 2006), or a machine readable passport (containing a digital photograph) if your passport is issued after the 26 October 2005 and a Visa Waiver Form or ii) a valid passport and a valid visa which must be obtained before travel from the US authorities. If you are travelling to the USA, the US authorities have introduced a requirement for passengers travelling under the Visa Waiver Programme to register for Electronic Travel Authority. For additional specifics about the VWP please consult the VWP information on the U.S. Embassy London website www.usembassy.org.uk. We recommend that you carry your ESTA approval with you when you travel and recommend you register at least 72 hours before departure. Please Note: when you register for ESTA you must have a valid passport at the time of registration. If you have applied for a post dated passport (for example to reflect a change in name) this passport will not be valid until the effective date noted in the passport. Children and minors wanting to travel with a Visa Waiver form must hold their own Machine Readable Passport or e-passport. Please note that the nationals of some countries can only travel to the US if they have a valid visa as they are not eligible for the Visa Waiver Programme.

Fuel Options

All bookings for a yacht charter will automatically be priced to include the standard fuel option at the point of sale and on the booking confirmation. It gives you peace of mind and is convenient as you are not required to return the yacht with a full tank of fuel.

The Sunsail Four Hour Guarantee

We maintain our yachts to the highest standards, and back up our commitment to these standards with this Guarantee: should you experience a technical problem during your charter, we will complete repairs within four hours of notification of our nearest base, or we guarantee a credit towards a future Sunsail product, based on the daily flight exclusive charter fee.

The Sunsail Four Hour Guarantee covers all equipment considered essential to the operation of the yacht including engine, transmission, windlass, sails, standing and running rigging, battery and alternator.

Weather

The wind and sailing conditions shown in our brochure give you a guide of the conditions to expect. Please bear in mind however sailing experience should be taken into consideration as conditions can vary.

What's included in your Sunsail Boat Only Flotilla Holiday

Fully equipped cruising yacht as per specification for the duration of your holiday	Life jackets for children aged 4 years and over (13 and over in the UK)
All clean linen including towels. Please bring your own beach towels or purchase on site This does not apply to UK, where neither towels nor linen are provided.	One tank of fuel
One full cylinder of cooking gas	Sunsail Four Hour Guarantee
Dinghy tender	24 hour emergency call out by Sunsail
Outboard engine (except UK)	VAT (where applicable)
Snorkelling gear (except UK)	Full ABTA protection for your charter holiday
GPS	Lead Crew support
YDW	First Morning Breakfast
Punch Party	
*Please note that if the yacht is left in an unreasonable condition, we reserve the right to charge for this service locally	

What's not included in your Sunsail Boat Only Flotilla Holiday

Food and Drink – choose from our Food and Drinks packages	Turkey Transit Log
Mooring and marina fees	Personal Travel Insurance tailored to a sailing holiday (visit www.sunsail.co.uk/insurance)
National Park fees and cruising taxes	Beach Towels
Yacht cleaning (excluding washing-up)	Infant life jackets for children aged up to 4 years (up to 13 years in the UK)
Flights and related taxes	

Sunsail Holiday

In the event of cancelling your holiday with Sunsail the relevant cancellation charges will apply to the cost as indicated on your invoice.

Changes outside 60 days we will do our utmost to make these changes subject to availability. If we can make the changes then a €45 amendment fee per person would apply and you will be liable for any costs incurred by Sunsail due to these changes.

Changes within 60 days will be treated as cancellation and the holiday has to be re-booked. In this case cancellation charges as outlined in the table would apply.

Where you have added flights to your Sunsail Holiday the relevant airline cancellation terms and conditions with regards to the flight element of your holiday will apply.

Cancellation/Modification Fees

If a cancellation occurs more than 60 days before departure, the deposit payment will be retained by Sunsail. 60-30 days before departure, 50% of the contractual sum will be retained; if cancellation occurs less than 30 days before departure, 100% of the sum will be retained. Any minor amendment (e.g. name) will be charged at €45 per amendment. Any major amendment (holiday date, yacht type, holiday duration, change of holiday value) will be dealt with like a cancellation. Cancellation of FCA flights may be subject to 100% cancellation fees.

We shall assess whether the minimum number has been achieved and inform you as soon as possible. Other examples of minor changes include: change of yacht to one of a similar size (within 2ft) and number of cabins, change of route within a cruising area. If after you have travelled we have to make changes to your holiday and such changes prove to be significant, we will make suitable alternative arrangements and compensate you if appropriate. If it is impossible to make suitable alternative arrangements or these are not accepted by you for good reason we will return you to your point of departure and if appropriate compensate you.

Accept a full refund of all money paid if you accept a major change or we have to cancel your holiday, then in addition to any refund, we will pay you a minimum compensation as follows – 90-30 days before departure, compensation will be €30 per person; less than 30 days before departure, 60 per person. There will be no compensation paid in case of Force Majeure.

How to Book

To make a booking you can contact us in several ways; directly over the telephone, via our website or through an approved Travel Agent. The person making the booking (the 'lead name') must be 18 years old or over and possess the legal capacity and authority to make the booking and accepts these booking conditions on behalf of everyone in their party. You will be expected to pay a deposit at time of booking of 30% when booking a Sunsail Holiday. You may also be required to pay in full for any additional purchases such as flights and transfers. If you are booking within 60 days of departure full payment must be made. If we accept your booking, we will issue a Confirmation Invoice. A contract will exist between us from the date we issue the Confirmation Invoice or if you book within 7 days of departure the contract will exist when we accept your payment. When you receive the Confirmation Invoice please check the details carefully and inform us immediately if anything is incorrect.

Once a booking has been confirmed, offers and discounts cannot be applied retrospectively. The balance of the price of your holiday must be paid at least 60 days before your departure date. If the balance is not paid in full by 60 days we will retain your deposit and cancel the booking. If you book through an agent, all contact with you will be via them.

Names on travel documents must exactly match those in your passports. Unless we are responsible for the mistake, we will not accept liability if an airline or other supplier refuses boarding because the name(s) shown in your passport differ from those on your ticket. Travel documents will be sent or emailed to you approximately 2 weeks before the departure of your holiday, and will not be issued unless payment of the due balance has been received and any bank transfers have cleared. We cannot accept any liability for tickets lost in the post. If you live outside the UK we will normally email any holiday information documents.

By accepting this Contract you, the Lead Name, must be over 18 and confirm that you and/or members of your crew are capable and competent to sail the yacht in the conditions and cruising area of charter in-line with port authority regulations advised at point of sale.

Method of Payment

Payment of the charter shall be made in instalments - Details are listed on your invoice. The Charterer is responsible for additional running expenses occurring during the charter such as food, pilotage, mooring and docking fees, port charges, cruising taxes and park permits and customs – these charges are not part of the charter package.

Taking the Boat into Possession

Taking the boat into possession is effective once the formalities below have been completed.

- Full payment of the charter
- Submission of Crewlist and arrival details (no later than 2 weeks prior to charter)
- Submission of Sailing Certificate or Experience Report
- Refundable Deposit is left by Credit Card (if applicable)

Redelivery of the Vessel

The Charterer agrees to return back to the port specified the night before charter end. The Charterer agrees to return the boat fully equipped, clean and in the same condition as first delivered. The Charterer should allow sufficient time to make this re-delivery taking into account prevailing weather conditions. Should the Charterer be delayed, Sunsail needs to be informed immediately. Otherwise Sunsail has the right to: a) Charge a pro rata fee for the time the delivery is delayed plus 25% for any loss that Sunsail or the Yacht Owner may sustain due to the delayed delivery. b) Charge for all expenses involved in returning the yacht to the originally agreed port (should the yacht be left at any other location).

Your Holiday Price

Occasionally we may need to make a major change which includes, but is not limited to the following:

- A significant change of destination
 - A change of yacht to a significantly lower standard
 - An alteration to your schedule time of departure or return by more than 12 hours
- If we are unable to provide the booked travel arrangements and have had to cancel them before the holiday is due to start, you can either:
- Accept our offer of a replacement charter of equivalent or higher quality (subject to availability)
 - Accept our offer of a replacement charter of lower quality (subject to availability) and we will refund the difference in cost.
 - Accept a full refund of the money you have paid.



If you accept a major change, or if we have to cancel your Flotilla then in addition to any refund, we will pay you as a minimum, compensation in accordance with the previously stated. Except where the major change is due to reasons of Force Majeure or where we have not obtained the minimum number of people to operate the charter. Children under 2 years are not entitled to any compensation.

In no circumstances will we cancel your holiday less than 2 weeks before the scheduled departure date except for reasons of force majeure (as defined below) or failure on your part to pay the final balance. We strongly recommend that you make no travel arrangements to your point of departure, make any connecting travel that is non-refundable or non-changeable or incurs penalties or incur any costs in respect of visas or vaccinations until such time as your travel itinerary has been confirmed. If you make such arrangements which you are then unable to use due to a change in your itinerary we shall not be liable to you for the cost of those arrangements. If we are forced to cancel your holiday after departure we will, wherever possible, make suitable alternative arrangements. If we are unable to make such alternative arrangements, or you reject these for good reason then we will return you to your point of departure and refund you for any unused services, if appropriate.

Circumstances amounting to "force majeure" include any event which we or the supplier of the service(s) in question could not even with all due care, foresight or foresight such as (by way of example and not by way of limitation) war, threat of war, riot, civil strife, industrial dispute, terrorist activity, natural or nuclear disaster, fire, acts of God, adverse weather conditions, and all similar events.

In February 2005 a new Europe-wide law relating to denied boarding, delays and cancellation of flights came into force. This law granted rights to passengers including in certain circumstances the right to cancel their flight and receive reimbursement of the cost of the flight from their airline. Full details of these rights are publicised at EU airports and are also available from affected airlines.

Customer Behaviour

You must accept responsibility for the proper conduct of yourself and any members of your party. Sunsail cannot be held responsible for under age consumption of alcohol. We reserve the right in our absolute discretion to terminate without further notice the holiday arrangements of any client who refuses to comply with the reasonable instructions or orders of the company staff, agent or other responsible person whose behaviour in their opinion is likely to cause distress, damage, danger or annoyance to other customers, staff, any third party or to property.

Our Liability To You

Our obligations, and those of our suppliers providing any service or facility included in your holiday, are to take reasonable skill and care to arrange for the provision of such services and facilities. You must show that reasonable skill and care has not been used if you wish to make any claim. Standards of, for example, safety, hygiene and quality vary throughout the transport and destinations that your holiday may involve. Sometimes these standards will be lower than those which would be expected in the UK. The services and facilities included in your holiday will be deemed to be provided with reasonable skill and care if they comply with any local regulations which apply.

Our liability, except in cases involving death, injury or illness, shall be limited to a maximum of 3 times the cost of your travel arrangements. Our liability in all cases will be limited in accordance with and/or in an identical manner to the contractual terms of the companies that provide the transportation for your travel arrangements. These terms are incorporated into this contract and any relevant international convention as detailed below. We are to be regarded as having all benefit of any limitation of compensation contained in these or any conventions.

You can ask for copies of the transport companies' contractual terms, or the international conventions, from our offices at TUI Travel House, Crawley Business Quarter, Flemming Way, Crawley, West Sussex, RH10 9QL.

We shall have no liability where the cause of the failure to provide, or failure in, your holiday or any death or personal injury you may suffer is not due to any fault on our part or that of our agents or suppliers, because it is either attributable to you, or attributable to someone unconnected with your holiday and is unforeseeable or unavoidable, or is due to unusual or unforeseeable circumstances beyond our control, the consequences of which could not have been avoided even if all due care had been exercised, or an event which neither we, nor our agents or suppliers could have foreseen or forestalled.

If any international convention applies to, or governs, any of the services or facilities included in your holiday arranged or provided by us, or provided by any of our suppliers, and you make a claim against us of any nature arising out of death, injury, loss or damage suffered during or as a result of the provision of those services or facilities, our liability to pay you compensation and/or the amount (if any) of compensation payable to you by us will be limited in accordance with and/or in an identical manner to that provided for by the international convention concerned (in each case including in respect of the conditions of liability, the time for bringing any claim and the type and amount of any damages that can be awarded). International Conventions which may apply include, without limitation: in respect of international air travel, the Warsaw Convention 1929 (as amended) or the Montreal Convention 1999; in respect of rail travel, the Berne Convention 1961; in respect of carriage by sea, the Athens Convention 1974; in respect of carriage by road, the Geneva Convention 1973; and, in respect of hotels, the Paris Convention 1962. For the avoidance of doubt, this means that we are to be regarded as having all benefit of any limitations of compensation contained in any of these Conventions or any other international conventions applicable to your holiday. Other than as set out above, and as is detailed elsewhere in these booking conditions, we shall have no legal liability whatsoever to you for any loss or damage.

Personal Injury Unconnected With Your Booked Travel Arrangements

If you, or any member of your party, suffer death, illness or injury whilst overseas arising out of an activity which does not form part of your package travel arrangements or an excursion arranged through us, we may at our discretion, offer advice, guidance and assistance. Where legal action is contemplated and you want our assistance, you must obtain our written consent prior to commencement of proceedings. Our consent will be given subject to your undertaking to assign any costs and benefits received under any relevant insurance policy to ourselves. We limit the cost of our assistance to you or any member of your party to 7000. If your claim is successful then you must repay the amount of any financial assistance we have given you as soon as you recover it.

Equipment And Yacht Insurance Cover

Our equipment and yachts are comprehensively insured. Our policy provides full cover for the equipment and yachts and no less than \$10m US third party cover for your skipper and crew. Sunsail cannot be held responsible for any loss which you may suffer as a result of the insurers failing to indemnify any risk through you providing incorrect information of previous sailing experience when requested. A refundable security deposit payable at the Sunsail base in equivalent currency, will be required to cover the excess for any damage incurred to the yacht or damage to or loss of ancillary equipment such as dinghy tender, outboard engine, windsurfer, ocean kayak and GPS. However, should damage or loss to yachts and equipment be caused as a result of not obeying Sunsail instructions, then he or she will be liable for the full amount of repair or replacement and any resulting costs. Adults will at all times be responsible for minors in their charge.

What If My Yacht Is Not Available?

Should your yacht not be available when you arrive through no fault of Sunsail (e.g. having been damaged by a previous client) Sunsail may substitute another yacht if necessary of a different type and in a different area but of similar or larger dimensions and facilities. If a yacht is not available then accommodation will be provided for you free of charge in a hotel of Sunsail's choice while repairs are carried out or an alternative yacht is provided. Should this happen you will be compensated under the "Sunsail Four Hour Guarantee".

Photography

An essential part of the success of our brochures is using photography that gives clients a true idea of the product, rather than using models. Photographers are occasionally in our cruising areas. If you have any strong objections to close up photography of yourself and your party, please indicate your feelings to the photographer at the time.

Brochure Accuracy

The brochure is prepared from information gathered prior to publication. Every care is taken to ensure that this information is still correct at the time of going to press (July 2011) but it has to be remembered that facilities may be withdrawn from Sunsail and holiday particulars altered as a result. These circumstances are regrettable beyond our control and we are unable to accept liability. Our Sales Team are instructed to advise enquirers of amendments which the company regard as significant. Sunsail shall be entitled to make any modifications it feels appropriate to the routes, yachts and the equipment provided at any time, without prior notice. Our Sales Team are often asked for information not contained in the brochure. However, whilst every effort is made to ensure that all information given is correct, Sunsail cannot however be held responsible if this should prove inaccurate, unless requested and answered in writing. Any changes or updates made to our products will be listed at www.sunsail.eu/brochure-amendments.

Sailing Qualifications and Safety

As with other activity based holidays, watersports activities contain an element of risk. It should be understood that participation in these activities is your decision and at your risk. The skipper of a yacht has primary responsibility for the safety of the crew and craft at all times. By accepting this contract you, the lead name is confirming that you and/or members of your crew are capable and competent to sail the yacht in the conditions and cruising area of charter. Sunsail reserve the right not to hand over the vessel if, after inspection, it is of the opinion that the charterer is not, or may not be, competent to be in charge of the vessel. The skipper is responsible for ensuring that he/she and the crew is competent to undertake the planned itinerary. The skipper must take note of safety information contained in any written material or delivered to the yacht and in chart briefings and is responsible for briefing the crew on this, the yacht and its systems. The skipper is responsible for checking the inventory and yacht systems before the yacht makes passage. Yachts may not be sailed single handed and the second crew member should be fit and qualified to RYA Competent Crew standard (or equivalent). In certain cruising areas, the second crew member must be over 18 years of age. Night sailing (except the UK) and partaking in any third party race is not permitted without written approval from Sunsail. In the interests of safety, Sunsail's staff may order a change to your itinerary, decide whether or not conditions are safe to use a craft or make a passage and whether this should be under power or sail. Sunsail reserve the right to instruct the charterer not to take the yacht out if Sunsail consider the weather conditions to be too dangerous. The charterer must return the yacht to the home port on the date and by the time specified on the booking form but agree not to take the yacht out in bad weather even if this may lead to the yacht not being returned by the agreed date. If it becomes apparent that the charterer is unable to return the yacht on the specified date then they should advise Sunsail accordingly but will still be subject to an additional charter fee for each day or part of day that the yacht is overdue. Upon return of the yacht the charterer shall hand the yacht over to an authorised member of Sunsail staff but Sunsail cannot accept that the vessel is free from defects that may not be immediately apparent. Any damage, incident or defect must be reported to Sunsail's authorised staff. In the event of any disagreement over damage or loss, the matter will be referred to a senior member of Sunsail staff. The charterer agrees not to carry crew other than those specified on the crew list, which must be submitted prior to the start of the charter.

At time of booking our dedicated sales agent will qualify your sailing experience inline with the relevant levels required for your chosen destination. Your declaration will be recorded to ensure we have the relevant experience logged alongside important advanced passenger information. You will have nominated your Skipper and 1st Mate and advised Sunsail of the qualifications held by these individuals. The lead skipper and 1st mate must ensure they travel with their relevant sailing certificates i.e. RYA, ICC or other. On the occasion that the Skipper or 1st Mate does not hold a formal RYA endorsed qualification Sunsail will provide a Sunsail Certificate which is required when sailing in Greece, valid for this purpose for this charter holiday only and issue as part of the travel documentation.

Please note that at the time of going to press it is compulsory to hold your ICC or RYA Day Skipper qualification when sailing in Croatia. These important documents must be presented with your passport to the Port Police upon requests.

The yacht charter we arrange for you must only be used by those people named on your Confirmation Invoice (or on any Amendment Invoice issued). You are not allowed to share your yacht or let anyone else stay onboard. See YDW.

Participation requirements

All Clients are expected to satisfy themselves prior to booking that they are fit and able to demonstrate suitable sailing ability and competence to sail in the chosen destination described in this brochure. No unaccompanied minors (those under 18 years of age) can be accepted however. The minimum age for skippers is 18 years.

Anyone suffering from mobility impairment, illness or disability or undergoing treatment for any physical or medical condition must declare the true nature of such condition at the time of booking and make arrangements for the provision of any medication or other treatment which may be required during the holiday. Failure to make such disclosure will constitute a breach of these booking conditions and result in such persons being excluded from the holiday in which case all monies paid will be forfeit.

Governing Law and Venue

This agreement will be governed by European Law and any disputes will be dealt with by the European courts.

Privacy policy

Sunsail's Privacy Policy sets out what information we collect, how we collect it, and what we do with it.

INFORMATION ABOUT YOU

Your Information

This refers to a combination of information such as your name, contact details, travel preferences and special needs/disabilities/dietary requirements that you supply us or is supplied to us, including any information about other persons on your booking ("your information"). Your information is collected when you request information from us, contact us (and vice versa) or make a booking. You are responsible for ensuring that other members of your party are aware of the content of our Privacy Policy and consent to your acting on their behalf in all your dealings with us.

We will update your information whenever we can to keep it current, accurate and complete.

Our Use of Your Information

(1) For the purpose of providing you with our services, including your flight, holiday or insurance, etc., we may disclose and process your information outside the UK/EEA. In order for you to travel abroad, it may be mandatory (as required by government authorities at the point(s) of departure and/or destination) to disclose and process your information for immigration, border control, security and anti-terrorism purposes, or any other purposes which they determine appropriate. These requirements may differ depending on your destination and you are advised to check. Even if not mandatory, we may exercise our discretion to assist where appropriate.

(2) We may collect and process your information for the purposes set out in our registration with the Office of the Information Commissioner, and disclose the same to our group companies for business purposes and also to companies and our service providers who act as "data processors" on our behalf, or to credit and fraud agencies (some of whom are located outside the UK/EEA). These business purposes include administration, providing services (and contacting you where necessary), customer care, service quality, business management and operation, re-organisation/structuring/sale of our business (or group companies), risk assessment, security, fraud and crime prevention/detection, monitoring, research and analysis, marketing, customer purchasing preferences and trends, dispute resolution, credit checking and debt collection.

(3) Information (such as health or religion) may be considered "sensitive personal data" under the Data Protection Act 1998. We collect it to cater to your needs or act in your interest, and we are only prepared to accept sensitive personal data on the condition that we have your positive consent. By booking with us you also agree for your insurers, their agents and medical staff to disclose relevant information and sensitive personal data to us in circumstances where we need to act on your behalf or in the interest of passengers or in an emergency.

If you do not agree to Our Use of Your Information above, we cannot do business with you or accept your booking.

Direct Marketing Material

(1) We may from time to time contact you with information on offers of goods and services, brochures, new products, forthcoming events or competitions from our holiday divisions and our group companies. Our websites will assume you to agree to e-communications when you make a booking.

(2) You may indicate your preference regarding receiving third party direct marketing material.

(3) If you do not wish to receive such information or would like to change your preference, please refer to point (2) of "Your Rights" next page.

Your Rights

(1) On completing our Data Subject Access Request form, you are entitled to a copy of the information we hold about you (for a £10 fee) and to correct any inaccuracies.

(2) You have the right to ask in writing not to receive direct marketing material from us. If available, you can amend your previous preference on our website(s), use our "unsubscribe email" or refer to our literature containing instructions. Once properly notified by you, we will take steps to stop using your information in this way.

(3) For a list of our group companies or brands, please send us your request.

Please write to Sunsail Limited, Legal Department, TUI Travel House, Crawley Business Quarter, Fleming Way, Crawley, West Sussex RH10 9QL.

Foreign Controls

Outside the European Economic Area (EEA), note that controls on data protection in such countries may not be as strong as the legal requirements in this country.

USE OF TOOLS / "Cookies" and Links to Other Websites

If our contact and dealing with you is via our website(s), we may use HTTP cookies. These cookies allow us to identify your computer but not you personally.

You can set your web browser to refuse cookies. However, you may not be able to enjoy all the facilities or book via our website if you do so.

We may use information we hold and cookies to identify your individual website behaviour, searches, preferences, facilitate your activities on our website(s) and provide you with services and offers. For example:-

- If you are making a purchase, we may also use cookies to keep track of the transaction from one web page to another.

- We collect information relating to customer use, trends and patterns and use cookies and software tools to capture, measure and analyse site usage and related information.

- If you also receive our email marketing, we will tailor the information we send you unless you tell us not to. This will enable us to send you more personalised and relevant communications. You will be given the opportunity on every communication to opt-out of this personalisation.

- When you are on our website, we may interact with you and/or provide you with personalised information. We do this by using cookies to identify your individual website behaviour which allows us to provide you with more relevant personalised promotions.

When you are online but off our site, to help us deliver advertising effectively and avoid repeating adverts, we employ cookies. These cookies allow us to provide advertising off site which is more relevant to a user's interests. The information that we collect and share is anonymous and not personally identifiable. It does not contain a user's name, address, telephone number or email address.

Our website(s) may use a variety of HTTP cookies. To help you understand more about, control and/or delete cookies:

- (1) Pinsent Masons law firm: www.aboutcookies.org
- (2) Internet Advertising Bureau: www.youronlinechoices.com/uk
- (3) Adobe: www.macromedia.com/support/documentation/en/flashplayer/help/settings_manager07.html
- (4) Google Analytics: <http://code.google.com/apis/analytics/docs/concepts/gaConceptsCookies.html>

By using our website(s), you consent to our use of cookies as set out above. Our website(s) may contain links to other sites not controlled by us. It is your responsibility to check the status of these sites.

Monitoring

To ensure that we carry out your instructions accurately, improve our service and for security and fraud, we may monitor and/or record: (1) telephone calls;

(2) activities using CCTV in and around our premises; and (3) transactions and activities at all points of contact. All recordings are and shall remain our sole property.

Security Statement

We have taken all reasonable steps and have in place appropriate security measures to protect your information.

Changes to this Policy

Any changes to this Policy will be either posted on our website, brochure and/or made available on request.



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