

## Tortola, St. Martin, Martinique, Guadeloupe

5% early booking until 6 months prior to charter start

Yacht	Cab.	Pers.	Y.o.cons.	05.01. - 13.04.		03.06. - 27.07. 18.08. - 21.12.		14.04. - 02.06. 28.07. - 17.08.		22.12. - 05.01.		Deposit
Currency (Price per week)				€	CHF	€	CHF	€	CHF	€	CHF	€
<b>Monohulls - Tortola, Maya Cove - Hodges Creek Marina</b>												
Dufour 50 Atoll	6	12	2000	4.030	4.836	2.700	3.240	3.000	3.600	4.800	5.760	4.400
Bavaria 50 Cruiser	5	10	07	4.220	5.064	2.860	3.432	3.180	3.816	5.000	6.000	4.400
Sun Odyssey 44i	4	8+2	09	3.060	3.672	2.450	2.940	2.745	3.294	4.130	4.956	4.400
Cyclades 43.4	4	8+1	06/07	2.750	3.300	2.060	2.472	2.290	2.748	3.480	4.176	4.400
Bavaria 42	3	6+1	07	2.380	2.856	1.960	2.352	2.120	2.544	3.550	4.260	3.000
Dufour 40	3	6+2	06	2.380	2.856	1.960	2.352	2.120	2.544	3.550	4.260	3.000
Sun Odyssey 36 i	3	6+1	06	2.200	2.640	1.750	2.100	2.000	2.400	2.550	3.060	2.285
<b>Catamarans - Tortola, Maya Cove - Hodges Creek Marina</b>												
Lagoon 560**	4+1	9	11	20.000	24.000	20.000	24.000	20.000	24.000	20.000	24.000	
Salina 48	4+4	12	08	5.300	6.360	4.260	5.112	4.450	5.340	7.100	8.520	4.570
Bahia 46	4+2	12	04-06	4.930	5.916	4.240	5.088	4.440	5.328	6.600	7.920	4.570
Lagoon 450	4+2	10	12	5.230	6.276	4.230	5.076	4.500	5.400	6.750	8.100	4.570
Lagoon 440 A/C; Gen.	4+2	10	09	5.320	6.384	4.190	5.028	4.400	5.280	6.710	8.052	4.570
Lagoon 440	4+2	10	08-10	4.880	5.856	3.950	4.740	4.200	5.040	6.300	7.560	4.570
Belize 43	4+2	10	05/06	4.560	5.472	3.180	3.816	3.290	3.948	5.250	6.300	4.570
Nautitech 441	4+2	10	10	4.880	5.856	3.950	4.740	4.200	5.040	6.300	7.560	4.570
Lagoon 400	4	8	10	3.700	4.440	2.750	3.300	2.990	3.588	4.990	5.988	4.000
Lavezzi 40	4+2	10	05-07	3.360	4.032	2.600	3.120	2.860	3.432	4.200	5.040	4.000
Lagoon 380	4	8	08	3.190	3.828	2.440	2.928	2.650	3.180	4.050	4.860	3.500
Mahe 36	3	6	07	2.800	3.360	2.100	2.520	2.300	2.760	3.400	4.080	3.500
<b>Monohulls St. Martin</b>												
Sun Odyssey 54 DS	5	10	08	5.090	6.108	3.710	4.452	4.080	4.896	6.390	7.668	4.400
Oceanis 54	5	9	09	5.090	6.108	3.710	4.452	4.080	4.896	6.390	7.668	4.400
Dufour 50 Atoll	6	12	2000	3.800	4.560	2.700	3.240	3.000	3.600	5.000	6.000	4.400
Cyclades 50.5	6	12	06-08	4.130	4.956	3.080	3.696	3.400	4.080	5.300	6.360	4.400
Sun Odyssey 44i	4	8+2	09	2.950	3.540	2.400	2.880	2.700	3.240	4.100	4.920	4.400
Cyclades 43.4	4	8+1	06/08	2.500	3.000	2.070	2.484	2.340	2.808	3.400	4.080	4.400
Cyclades 43.3	3	6+2	07	2.500	3.000	2.070	2.484	2.340	2.808	3.400	4.080	4.400
Bavaria 42	3	6	07	2.350	2.820	1.900	2.280	2.330	2.796	3.400	4.080	3.000
Dufour 40	3	6+2	05	2.640	3.168	2.000	2.400	2.120	2.544	3.560	4.272	3.000
Sun Odyssey 36 i	3	6+1	06-09	2.200	2.640	1.700	2.040	2.000	2.400	2.850	3.420	2.285
Feeling 36	3	8	08	2.200	2.640	1.700	2.040	2.000	2.400	2.850	3.420	2.285
<b>Catamarans St. Martin</b>												
Lagoon 500*	5+110+2	09		6.900	8.280	5.460	6.552	5.560	6.672	8.660	10.392	4.570
Salina 48	4+4	12	08	5.000	6.000	4.410	5.292	4.500	5.400	7.065	8.478	4.570
Bahia 46	4+2	12	04-06	4.880	5.856	4.200	5.040	4.300	5.160	6.300	7.560	4.570
Lagoon 450	4+2	10	11-12	5.170	6.204	4.070	4.884	4.270	5.124	6.520	7.824	4.570
Privilege 445	4+2	10	08	5.070	6.084	3.990	4.788	4.190	5.028	6.390	7.668	4.570
Nautitech 441	4+2	12	10	4.830	5.796	3.800	4.560	3.990	4.788	6.090	7.308	4.570
Lagoon 440 A/C; Gen.	4+2	10	09	5.070	6.084	3.990	4.788	4.190	5.028	6.390	7.668	4.570
Lagoon 440	4+2	10	08-10	4.830	5.796	3.800	4.560	3.990	4.788	6.090	7.308	4.570
Orana 44	4	8	08	4.550	5.460	3.675	4.410	3.800	4.560	6.900	8.280	4.570
Belize 43	4+2	10	05/06	4.000	4.800	3.150	3.780	3.255	3.906	5.250	6.300	4.570
Lagoon 400	4	8	10-11	3.530	4.236	2.840	3.408	3.050	3.660	4.200	5.040	4.000
Lipari 41	4	10	11	3.360	4.032	2.700	3.240	2.900	3.480	4.000	4.800	4.000
Lavezzi 40	4+2	8+2	06-07	3.360	4.032	2.700	3.240	2.900	3.480	4.000	4.800	4.000
Lagoon 380	4	8	08-10	3.360	4.032	2.450	2.940	2.620	3.144	3.990	4.788	3.500
Mahe 36	3	6	07	2.800	3.360	2.100	2.520	2.200	2.640	3.400	4.080	3.500
<b>Monohulls - Martinique, Guadeloupe</b>												
Sun Odyssey 54 DS	5	10	08	4.800	5.760	3.500	4.200	3.850	4.620	6.000	7.200	4.400
Oceanis 54	5	9	09	4.800	5.760	3.500	4.200	3.850	4.620	6.000	7.200	4.400
Dufour 50 Atoll	6	12	2000	3.800	4.560	2.700	3.240	3.000	3.600	5.000	6.000	4.400
Cyclades 50.5	6	12	07/08	3.990	4.788	2.940	3.528	3.230	3.876	5.130	6.156	4.400
Sun Odyssey 44i	4	8+2	09	2.890	3.468	2.310	2.772	2.590	3.108	3.900	4.680	4.400
Cyclades 43.4	4	8+1	06/08	2.300	2.760	1.940	2.328	2.150	2.580	3.285	3.942	4.400
Cyclades 43.3	3	6+2	07	2.300	2.760	1.940	2.328	2.150	2.580	3.285	3.942	4.400
Bavaria 42	3	6	07	2.400	2.880	1.850	2.220	2.000	2.400	3.350	4.020	3.000
Dufour 40	3	6+2	05	2.380	2.856	1.800	2.160	1.900	2.280	3.200	3.840	3.000

Yacht	Cab.	Pers.	Y.o.cons.	05.01. - 13.04.	03.06. - 27.07. 18.08. - 21.12.	14.04. - 02.06. 28.07. - 17.08.	22.12. - 05.01.	Deposit
<b>Currency (Price per week)</b>				€ CHF	€ CHF	€ CHF	€ CHF	€
Sun Odyssey 36 i	3	6+1	09	2.150 2.580	1.650 1.980	1.780 2.136	2.800 3.360	2.285
Feeling 36	3	8	08	2.150 2.580	1.650 1.980	1.780 2.136	2.800 3.360	2.285
<b>Catamarans - Martinique, Guadeloupe</b>								
Lagoon 500*	4+2	12	09	6.600 7.920	5.200 6.240	5.300 6.360	8.250 9.900	4.570
Salina 48	4+4	12	08	5.000 6.000	4.000 4.800	4.200 5.040	6.700 8.040	4.570
Bahia 46	4+4	12	04-06	4.650 5.580	3.800 4.560	4.000 4.800	6.000 7.200	4.570
Privilege 445	4+2	10	08	4.830 5.796	3.830 4.596	3.990 4.788	6.090 7.308	4.570
Lagoon 440 A/C; Gen.	6	10	09	4.830 5.796	3.830 4.596	3.990 4.788	6.090 7.308	4.570
Lagoon 440	6	10	10	4.600 5.520	3.650 4.380	3.800 4.560	5.800 6.960	4.570
Nautitech 441	4+2	10	10/11	4.600 5.520	3.650 4.380	3.800 4.560	5.800 6.960	4.570
Orana 44	4	8	08	4.300 5.160	3.500 4.200	3.600 4.320	5.800 6.960	4.570
Belize 43	4+2	10	05/06	4.000 4.800	3.000 3.600	3.100 3.720	5.000 6.000	4.570
Lagoon 400	4	8	10	3.470 4.164	2.680 3.216	2.840 3.408	4.200 5.040	4.000
Lipari 41	4	10	10	3.300 3.960	2.550 3.060	2.700 3.240	4.000 4.800	4.000
Lavezzi 40	4+2	8+2	06-07	3.300 3.960	2.550 3.060	2.700 3.240	4.000 4.800	4.000
Lagoon 380	4	8	08-10	3.200 3.840	2.300 2.760	2.500 3.000	3.800 4.560	3.500
Mahe 36	3	6	07	2.800 3.360	2.100 2.520	2.200 2.640	3.400 4.080	3.500

**Included:** GPS, autopilot, outboarder, el.windlass, bedding + linen, towels, (snorkeling equipment 2 per yacht), solar panels or generator (except Bav. 50), ventilator in cabins and saloon (except Bav. 50), Oceanis 54, L 440 partly, L 500: generator and air-conditioning; first and last night on the VPM ponton  
**Mandatory extra fees (payable on spot):** BVI Cruising Tax: (approx. prices which are subject to change due to enforcement authorities during the season) charter boats recorded in BVI, 01.05. - 30.11., €0,55/pers/day, 01.12. - 30.04. €1,50/pers/day. **Visar search & rescue fee** €2/pers/charter.  
**Airport Departure Tax:** USD 20/pers.

**Service Fee** for filling up fuel tanks: fuel costs + €100 surcharge.  
**National Park Mooring Permit Tortola:** (approx. prices which are subject to change due to authority enforcements during the season) €19/yacht/w. up to 4 pers., €27/yacht/w. 5-6 pers., €34/yacht/w. 7-8 pers., €42/yacht/w. 9-10 pers., €5/w. for each extra pers/week - above 8 days will be considered as 2 weeks. Foreign based boats pay two times the above mentioned amount.

**Options: Optional extras (to be paid on spot for Martinique/St. Martin - payable with the contract Guadeloupe/Tortola):**  
Endcleaning: Monohull up to 38 ft €135; from 39 - 45 ft €165; from 46 to 49 ft €190, 50 ft and over: €210; Catamarans up to 40 ft €210; from 41 to 45 ft €230, from 46 to 49 ft €250 50 ft and over €275 (security for the end cleaning costs to be deposited on spot), skipper €165/day + food, hostess/cook €130/day + food (skipper + hostess on St. Martin + Martinique payable w/ contract), relingnet €130/charter kayak €80/week €100/10 days - €130/14 days deposit €200, spi/blister €90/week deposit €1000, full board 1 - 4 guests €45/person/night, more than 4 guests €40/person/night.

**Minimum charter:** 7 nights, Christmas and New Year period: 10 nights For less than 7 nights a surcharge of 30% is applicable on these rates.  
**Discounts:** 14 - 20 days: 5%, 21 - 27 days: 10%, 28 days and more: 15%, Repeater: 5%, Boatshow: 5%, Group discount 5 yachts and more 5% (on top of longterm discounts only 3 discounts can be cumulated).

**Deposit / franchise:** To be paid at embarkation with: Visa - Mastercard or cash.  
Clients using credit card: please contact your bank and let them know about the transaction, should deposit with card be refused at embarkation clients will be obliged to sign the non refundable damage waiver.

**Damage waiver:** (up to 43') €30/day (minimum €210)+refundable security deposit €500, (from 44') €35/day (minimum €245)+refundable security deposit €750, (spi/blister are not covered, payable at the own expense of the client in case of loss, theft or damage). Damage waiver obligatory with skipper.  
**BESTSERVICE: Embarkation:** 6 pm daily **Disembarkation:** 10 am daily. Drop off with diesel tanks filled up. Fees for not refueling: Diesel +€100.

**Transfer** (payable on spot):  
**St. Martin** Juliana Airport - Anse Marcel Base oneway up to 2 Pers. €45, additional pers. €17, Grand case Airport - Anse Marcel Base oneway up to 2 Pers. €40, additional Pers. €12.

**Guadeloupe** Les Abymes Airport - Base Bas du Fort oneway 1-3 Pers. €42, 4-5 Pers. €46, 6-8 Pers. €55  
**Martinique** Le Lamentin Airport - Le Marin Base oneway 1-6 pers. €70, 7 Pers. €90, 8 Pers. €100, 9-12 Pers. €120, 13-15 pers. €150.

**Tortola** Beef Island Airport - Maya Cove-Hodge's Creek Marina one way US\$ 15,- for 1 pers., US\$ 25,- for 2 pers., US\$ 10,- per pers. for at least 3 pers.

**One-Way: Martinique to:** St. Lucia €550; St. Vincent €750, Union €975, Grenada €1250, Guadeloupe €600, St. Martin /St. Barth €1365, Antigua €885, Tortola €1560 **Guadeloupe to:** St. Lucia €845, St. Vincent €975, Union €1235, Grenada €1430, St. Martin /St. Barth €900, Antigua €585, Tortola €1170

**St. Martin to:** St. Lucia €1300, St. Vincent €1690 Union €1690, Grenada €1690, Antigua €650 St. Barths €500, Tortola €845, Martinique €1300, Guadeloupe €700

**Provisioning:** possible

**Race Conditions:** A minimum charter period of 10 days is required, only long term discounts are applicable, no special discounts. One way costs have to be paid. **Extra race costs: Race Regatta Package** (including: briefing, preparation geauging of sails, registration, technical assistance during race excl. RORC); Saint Martin Heineken Regatta (01.03.-04.03.2012): 1100 Euro; + registration fees; Antigua Sailing Week (29.04.-04.05.2012) Euro 1300 + registration fees; BVI spring regatta Tortola (26.03.-01.04.2012) €1100 + registration fees, RORC Caribbean 600 Antigua 20.02.2012 €1300

**Race deposit:** VPM requires a special race deposit (double than the normal bookings rate) which must be sent to the central office before departure. The special race deposit will be applicable during the regatta period.

**#Regatta Surcharge** up to 42' €1400, 43'-50'1500, 51' and bigger €1600,-.

**additional informations:** Minimum charter duration 7 days.

**Summer-special:** 14.05.-28.07. and 22.08.-11.11. - 33% on daily rate (min. 14 days) only at Martinique, Guadeloupe and St.Martin (not valid for Lagoon 500 and Lagoon 560; no other discount applicable).

\*Lagoon 500 only with skipper, Bareboat depending on sailing experience

\*\* Lagoon 560 only with skipper and hostess as crewed charter

**Languages spoken at base:** English, French, partly German

## Mahé (La Cascade)

5% early booking until 6 months prior to charter start

Yacht	Cab.	Pers.	Y.o.cons.	17.12. - 13.01.		07.07. - 24.08.		14.01. - 03.02.		Deposit
				€	CHF	€	CHF	€	CHF	
				04.02. - 27.04.		20.10. - 02.12.		03.12. - 16.12. 28.04. - 06.07. 25.08. - 19.10.		
<b>Currency (Price per week)</b>				€	CHF	€	CHF	€	CHF	€
Oceanis 43	4	8	08	3.600	4.500	3.000	3.750	2.750	3.438	4.500
Bavaria 41	3	7	04	3.100	3.875	2.600	3.250	2.200	2.750	2.500
Bavaria 39	3	6	06	2.600	3.250	2.400	3.000	2.000	2.500	2.500
<b>catamarans</b>										
Lagoon 570*	6	12+2	04	10.000	12.500	9.000	11.250	8.000	10.000	5.000
Lagoon 440	4+2	8+2	05	6.200	7.750	5.300	6.625	3.800	4.750	4.000
Orana 44	4+2	10	08	6.500	8.125	5.600	7.000	4.400	5.500	4.000
Nautitech 40	4+2	10	04	4.000	5.000	3.600	4.500	3.500	4.375	3.500
Mahe 36	2	6	07	3.500	4.375	3.200	4.000	2.900	3.625	3.500

**Included:** GPS, autopilot, outboard engine, el. windlass, bimini, bedding + linen, towels, snorkeling equipment, CD-player, first and last night at VPM-pontoon, Mahe with 2 cab. 2 heads, electrical windlass for mainsail, \*Lagoon 570: Bareboat charter depending on professional sailing licence.

**Extras:** Payable locally: landing fee, on islands you can only pay with € or US-\$. Consumptions gas, water, oil etc. aprx. €50/cruise.

**Options:** skipper €160/day + food supply, cook/steward €130/day + food supply, kayak (1 pax) €20/day, windsurf €20/day, spi €20/day, fishing gear €15/day, endcleaning optional: (security for the end cleaning costs to be deposited on spot) mono 38' €120, 39'-45' €150, cat until 40' €190, 41'-45' €210, 46' and more €250, service fee for filling up fuel tanks: fuel costs + €100 surcharge.

**Discounts:** 14-20 days 5%, starting from 21 days 10%, 5% Fidelity discount, 5% boatshow, max. discount 15%

**Check-In/Check-Out:** Daily 13:00h/8:00h.

**Deposit / franchise:** to be deposited on spot: in cash or Visa-/Mastercard. If client pays by creditcard the relevant bank should be informed about the transaction. If credit card is refused at embarkation, client is obliged to book damage waiver.

**Damage waiver:** Payable with contract: €30/day for monohulls and cat 36 ft; €35/day for all other yachts (min. €210/Charter). Mandatory for charter with skipper, rest deposit €500 Monohulls and cats 36 ft, all other catamarans €650.

**One-Way:** Payable with contract: Mahé > Praslin or La Digue €300.

**Transfer:** To be paid on spot: airport Mahé - base La Cascade - airport Mahé: €12 per pers.

**Provisioning:** Full board recommended (without alc. beverage): (1 - 5 pers.) €50/pers./day, starting from 6 pers. €40/pers./day.

**Shopping possibility:** In Mahé supermarket and market, limited opportunities on islands.

**Languages spoken at base:** English, French.

**additional informations:** Minimum charter duration 7 days.

## Trinidad

5% early booking 6 months prior charter start

Yacht	Cab.	Pers.	Y.o.cons.	10.12.11 - 04.05.12	05.05.12 - 22.06.12	23.06.12 - 21.09.12	22.09.12 - 07.12.12	08.12.12 - 03.05.13	Deposit
<b>Currency (Price per week)</b>				€ CHF	€ CHF	€ CHF	€ CHF	€ CHF	€
<b>catamarans</b>									
Orana 44	4	10	09	4.850 6.102	3.950 4.970	3.500 4.404	3.950 4.970	4.850 6.102	4.000
Nautitech 40	4	10	07	3.950 4.970	3.150 3.963	2.900 3.649	2.900 3.649	3.950 4.970	3.000
Nautitech 40	4	10	06	3.700 4.655	3.000 3.775	2.740 3.447	2.740 3.447	3.700 4.655	2.000

**Included:** bedding, towels, outboarder.**Extras:** Cuban Sailing Permit: €12/Person/Day, gas, diesel**Options:** final cleaning: €150, skipper: €80/day + prov., hostess: €50/day + prov., cook: €507day + prov., genaker: €220/week + €500 extra deposite, **Holiday****Package** (includes picking up at the airport, night in a 3-4 stars hotel in La Havana, transfer from La Havana to the base in Trinidad and back to the airport in Havanna, local navigation taxes up to 2-weeks charter, final cleaning, briefing at the base with information on the navigation areas and itineraries): €660/pers.**Discounts:** Bestsail-repeat-customer 5%**Check-in/Check-Out:** daily up to 5pm/up to 5pm + overnight until 10 am**Deposit / franchise:** to be deposited on spot with Visa-/Mastercard or in cash.**Transfer (single):** Havanna-Trinidad: €45/pers./way**Provisioning:** possible**currency:** \*CUC=Peso Convertible, since 2004 US\$ in cash is not accepted anymore, 1€= ca 1,20CUC**sailing area:** Cuban national waters, nighttime sailing prohibited. Only crew members allowed on board! Underwater fishing and fishing prohibited in protected areas.**Languages spoken at base:** english, spanish



*Partout dans le monde*

# VPM

## Bestsail

*Naviguez !*



  
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AGENZIA PER L'ITALIA

## Split (Marina Spinut)

10% early booking discount until 31.01.12, 5% until 6 months prior to charter start

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 18.05.		19.05. - 25.05.		26.05. - 22.06.		23.06. - 20.07.		21.07. - 17.08.	Deposit	
				€	CHF	€	CHF	€	CHF	€	CHF			
<b>Currency (Price per week)</b>				€	CHF	€	CHF	€	CHF	€	CHF	€		
Sun Odyssey 45.2	4	8+2	03	1.780	2.240	2.500	3.146	2.800	3.523	3.100	3.900	3.600	4.530	1.535
Sun Odyssey 43 L	4	8+2	04	1.720	2.164	2.180	2.743	2.500	3.146	2.890	3.636	3.370	4.240	1.535
Bavaria 40 Cruiser	3	6+1	12	1.750	2.202	2.170	2.730	2.750	3.460	2.860	3.598	3.100	3.900	1.535
Bavaria 39 Cruiser	3	6+1	06	1.540	1.938	1.960	2.466	2.330	2.932	2.590	3.259	2.890	3.636	1.535
Elan 333	2	4+2	03/04	990	1.246	1.250	1.573	1.450	1.824	1.550	1.950	1.760	2.214	1.025
Bavaria 30	2	4+2	07	950	1.195	1.250	1.573	1.350	1.699	1.550	1.950	1.700	2.139	1.025

**Included:** final cleaing, gaz, GPS, autopilot, el. windlass, bedlinen, bimini, sprayhood (except on Elan 333 and Bavaria 30), webasto heating (except Elan 333), bowthrust (except on Elan 333 and Bavaria 30), radar on Sun Odyssey 43 and Sun Odyssey 45.2, LCD TV+DVD (except on Elan 333 and Bavaria 30).

**Extras:** Transit Log: € 100 (2 & 3 cab.), €140 (4 cab.), tourist tax: €1/day/pers.

**Options:** Spi/genacker € 200/week over 33 ft., outboard engine € 80/week, skipper € 130/day + prov., railing net € 80/charter period, extra bedding set €

20/pers, pet on board € 100/charter, towel € 3/person/charter. Sun Odyssey 45.2 / 43 are convertible from 4 to 3 cabins EUR 80,-/Charter

**Discounts:** 5% boatshow, 5% Bestsail repeater, 5% 2 weeks, 10% for 3 weeks and longer, max 15% incl. longterm.

**Check-In/Check-Out:** Sat 5pm/Friday 5pm + overnight on board till Sat 8am. The yacht should be returned with full fuel tank, otherwise the charge is € 50 + fuel tank.

**Deposit / franchise:** To be deposited on spot in cash or per Visa-, Mastercard.

**Damage waiver:** Under 34' € 90, over 34' € 125, rest deposit € 250.

**Transfer:** Airport Split-Marina Spinut € 70 up to 8 pers.

**One-Way:** Only on request.

**Provisioning:** Provisioning list on request.

**Languages spoken at base:** English, German, Italian, French, Croatian.

# Pomer (Pula), Murter (Marina Jezera), Kastela (Split), Dubrovnik

10% Early booking until 29.02.2012 or 5% until 6 months prior to charter start

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 18.05. 29.09. - 31.12.	19.05. - 25.05. 15.09. - 28.09.	26.05. - 22.06. 08.09. - 14.09.	23.06. - 20.07. 18.08. - 07.09.	21.07. - 17.08.	Deposit	
Currency (Price per week)				€ CHF	€ CHF	€ CHF	€ CHF	€ CHF	€	
<b>Pomer (Pula)</b>										
Bavaria 50 Cruiser	5	10+1	07	2.700 3.397	3.570 4.492	4.310 5.423	4.650 5.851	5.100 6.417	1.500	
Bavaria 46 Cruiser	4	8+1	08	2.220 2.793	3.040 3.825	3.360 4.228	3.770 4.743	4.230 5.322	1.500	
Oceanis 45	4	8+2	12	2.430 3.057	3.190 4.014	3.740 4.706	3.990 5.020	4.490 5.649	1.500	
Elan 45	4	8+1	01	1.590 2.001	2.050 2.579	2.430 3.057	2.690 3.385	2.980 3.749	1.500	
Bavaria 45 Cruiser	4	8+1	11	2.360 2.969	3.150 3.963	3.600 4.530	3.920 4.932	4.380 5.511	1.500	
Bavaria 44	4	8+1	04	1.690 2.126	2.200 2.768	2.620 3.296	2.900 3.649	3.250 4.089	1.500	
Bavaria 44	4	8+1	02	1.590 2.001	2.050 2.579	2.430 3.057	2.690 3.385	2.980 3.749	1.500	
Elan 431	4	8+1	99	1.270 1.598	1.500 1.887	1.850 2.328	2.100 2.642	2.400 3.020	1.500	
Bavaria 40 Cruiser	3	6+1	09	1.670 2.101	2.170 2.730	2.570 3.234	2.860 3.598	3.160 3.976	1.500	
Grand Soleil 40	3	6+2	05	1.550 1.950	2.050 2.579	2.400 3.020	2.700 3.397	2.900 3.649	1.500	
Bavaria 39 Cruiser	3	6+1	08	1.610 2.026	2.070 2.604	2.460 3.095	2.740 3.447	3.050 3.838	1.500	
Bavaria 38 Cruiser	3	6+2	08	1.500 1.887	1.880 2.365	2.290 2.881	2.560 3.221	2.890 3.636	1.500	
Bavaria 38	3	6+1	04	1.300 1.636	1.570 1.975	1.900 2.391	2.180 2.743	2.440 3.070	1.500	
Oceanis 37	3	6+2	11	1.530 1.925	1.940 2.441	2.310 2.906	2.610 3.284	2.940 3.699	1.500	
Bavaria 36 Cruiser	3	6+2	05	1.200 1.510	1.500 1.887	1.850 2.328	2.100 2.642	2.340 2.944	1.500	
Marco Polo 26 (MY)	1	4+1	04	1.600 2.013	1.900 2.391	2.100 2.642	2.300 2.894	2.500 3.146	1.000	
<b>Murter (Marina Jezera)</b>										
Bavaria 50 Cruiser	5	10+1	07	2.700 3.397	3.570 4.492	4.310 5.423	4.650 5.851	5.100 6.417	1.500	
Bavaria 45 Cruiser	4	8+1	12	2.360 2.969	3.150 3.963	3.600 4.530	3.920 4.932	4.380 5.511	1.500	
Bavaria 44	4	8+1	04	1.690 2.126	2.200 2.768	2.620 3.296	2.900 3.649	3.250 4.089	1.500	
Sun Odyssey 439	4	6+2	12	2.400 3.020	3.200 4.026	3.660 4.605	3.990 5.020	4.480 5.637	1.500	
Grand Soleil 40	3	6+2	05	1.550 1.950	2.050 2.579	2.400 3.020	2.700 3.397	2.900 3.649	1.500	
Hanse 385	3	6+2	12	1.530 1.925	1.940 2.441	2.310 2.906	2.610 3.284	2.940 3.699	1.500	
Bavaria 38	3	6+1	04	1.300 1.636	1.570 1.975	1.900 2.391	2.180 2.743	2.440 3.070	1.500	
Bavaria 36 Cruiser	3	6+2	05	1.200 1.510	1.500 1.887	1.850 2.328	2.100 2.642	2.340 2.944	1.500	
Bavaria 32	2	4	04	950 1.195	1.180 1.485	1.350 1.699	1.550 1.950	1.700 2.139	1.000	
<b>Kastela (Split)</b>										
Jeanneau 53	5+1	110+2	11	3.840 4.831	4.990 6.278	5.790 7.285	6.220 7.826	6.850 8.619	2.000	
Bavaria 50 Cruiser	5	10+1	08	2.810 3.536	3.760 4.731	4.550 5.725	4.890 6.153	5.380 6.769	1.500	
Bavaria 49	5	10+1	04	2.450 3.083	3.170 3.988	3.750 4.718	3.990 5.020	4.480 5.637	1.500	
Bavaria 46 Cruiser	4	8+1	07	2.140 2.693	2.920 3.674	3.230 4.064	3.620 4.555	4.080 5.133	1.500	
Bavaria 46 Cruiser	4	8+1	06	2.100 2.642	2.860 3.598	3.150 3.963	3.540 4.454	3.980 5.008	1.500	
Oceanis 46	4	8+2	11	2.470 3.108	3.240 4.077	3.800 4.781	4.050 5.096	4.560 5.737	1.500	
Hanse 445	4	8+2	12	2.360 2.969	3.150 3.963	3.600 4.530	3.920 4.932	4.380 5.511	1.500	
Bavaria 44	4	8+1	04	1.690 2.126	2.200 2.768	2.620 3.296	2.900 3.649	3.250 4.089	1.500	
Bavaria 44	4	8+1	02	1.590 2.001	2.050 2.579	2.430 3.057	2.690 3.385	2.980 3.749	1.500	
Bavaria 40 Cruiser	3	6+1	08	1.670 2.101	2.170 2.730	2.570 3.234	2.860 3.598	3.160 3.976	1.500	
Bavaria 38	3	6+1	05	1.300 1.636	1.570 1.975	1.900 2.391	2.180 2.743	2.440 3.070	1.500	
Oceanis 37	3	6+2	12	1.530 1.925	1.940 2.441	2.310 2.906	2.610 3.284	2.940 3.699	1.500	
Bavaria 37 Cruiser	3	6+2	07	1.390 1.749	1.750 2.202	2.100 2.642	2.380 2.995	2.720 3.422	1.500	
Bavaria 37 Cruiser	3	6+2	06	1.350 1.699	1.640 2.063	2.050 2.579	2.320 2.919	2.630 3.309	1.500	
Bavaria 30 Cruiser	2	4	06	950 1.195	1.250 1.573	1.350 1.699	1.550 1.950	1.700 2.139	1.000	
<b>Dubrovnik</b>										
Jeanneau 53	5+1	110+2	11	3.840 4.831	4.990 6.278	5.790 7.285	6.220 7.826	6.850 8.619	2.000	
Bavaria 50 Cruiser	5	10+1	09	2.810 3.536	3.760 4.731	4.550 5.725	4.890 6.153	5.380 6.769	1.500	
Bavaria 49	5	10+1	03	2.450 3.083	3.170 3.988	3.750 4.718	3.990 5.020	4.480 5.637	1.500	
Bavaria 46 Cruiser	4	8+1	08	2.220 2.793	3.040 3.825	3.360 4.228	3.770 4.743	4.230 5.322	1.500	
Bavaria 46 Cruiser	4	8+1	07	2.140 2.693	2.920 3.674	3.230 4.064	3.620 4.555	4.080 5.133	1.500	
Bavaria 46 Cruiser	4	8+1	06	2.100 2.642	2.860 3.598	3.150 3.963	3.540 4.454	3.980 5.008	1.500	
Bavaria 44	4	8+1	04	1.690 2.126	2.200 2.768	2.620 3.296	2.900 3.649	3.250 4.089	1.500	
Bavaria 45 Cruiser	4	8+2	12	2.360 2.969	3.150 3.963	3.600 4.530	3.920 4.932	4.380 5.511	1.500	
Bavaria 39 Cruiser	3	6+1	06	1.540 1.938	1.960 2.466	2.330 2.932	2.590 3.259	2.890 3.636	1.500	
Bavaria 38 Cruiser	3	6+2	09	1.500 1.887	1.880 2.365	2.290 2.881	2.560 3.221	2.890 3.636	1.500	
Bavaria 38	3	6+1	04	1.300 1.636	1.570 1.975	1.900 2.391	2.180 2.743	2.440 3.070	1.500	
Bavaria 37 Cruiser	3	6+2	07	1.390 1.749	1.750 2.202	2.100 2.642	2.380 2.995	2.720 3.422	1.500	



**Included:** GPS, plotter, autopilot, dinghy, bedding, shore power system, LCD TV/DVD-player (except GS40), CD, cockpit speakers, battery charger, cockpit shower, bow thruster: from 45' Hanse 445, Jeanneau 439 (except E45), Webasto heating from 44' and B37/DUB, B30/KAS,GS40, A/C 220V J53, Bavaria 45/Mur, Bavaria 45/Dub, Hanse 445, Jeanneau 439; Radar Jeanneau 53, All AYC yachts are equipped with Free WiFi onboard - up to 5 wireless connections.

**Extras:** charter package (final cleaning/transitlog-permit/registarion fee) €90 (2 cab.), €110 (3 cab.), €140 (4 cab.), €150 (5 cab.), €160 (5+1 cab.) tourist tax: €1/pers./day

**Options:** outboarder: €80/week, spi/blister: €200/week, safety net: €70/charter, towels set: €5/pers., skipper: €130/day + prov., hostess: €110/day + prov., pets: €100/charter.

**Discounts:** 5% 2 weeks, 10% 3 weeks and more, 5% Bestsail repeater, 5% boatshow, max: 15%.

**Deposit / franchise:** payable on spot per Visa-, Mastercard or in cash.

**Damage waiver:** until €1.000 €90, until €1.500 €123, until €2.000 €149, + refundable security deposit €250 payable at embarkation to be paid on the spot.

**Check-in/Check-Out:** Saturday 5pm/Friday 5pm + overnight on board until Saturday 8am.

**Transfer (single):** on request

**Provisioning:** on request.

**Shopping possibility:** Supermarket close to base.

**Parking:** Pomer €50/week/car, Murter €50/week/car, Kastela €50/week/car, Dubrovnik €70/week/car.

**Languages spoken at base:** English, German, Italian, Croatian

## Kastela



### 5% early booking until 6 months prior to charter start

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 18.05. 29.09. - 31.12.	19.05. - 01.06. 22.09. - 28.09.	02.06. - 15.06.	16.06. - 29.06. 08.09. - 21.09.	30.06. - 27.07. 25.08. - 07.09.	28.07. - 24.08.	deposit						
<b>Currency (Price per week)</b>				€	CHF	€	CHF	€	CHF	€	CHF	€				
Cyclades 50.5	5	12	06	2.600	3.271	3.700	4.655	4.300	5.410	4.600	5.788	4.900	6.165	5.300	6.668	1.800
Cyclades 50.5	5	12	09	2.700	3.397	3.900	4.907	4.400	5.536	4.700	5.914	5.000	6.291	5.400	6.794	1.800
Beneteau 50 Family	4	12	11/12	2.800	3.523	4.300	5.410	4.600	5.788	4.900	6.165	5.200	6.543	5.600	7.046	1.800
Bavaria 49	5	12	04	2.300	2.894	3.200	4.026	4.000	5.033	4.200	5.284	4.600	5.788	4.900	6.165	1.800
Oceanis 46	4	10	09	2.300	2.894	3.000	3.775	3.300	4.152	3.600	4.530	3.900	4.907	4.200	5.284	1.800
Bavaria 46 Cruiser	4	10	05	1.900	2.391	2.600	3.271	3.100	3.900	3.300	4.152	3.500	4.404	3.900	4.907	1.500
Salona 45 Perf.	4	9	05/08	2.300	2.894	3.000	3.775	3.300	4.152	3.600	4.530	3.900	4.907	4.100	5.159	1.500
Oceanis 45	4	10	12	2.300	2.894	3.000	3.775	3.300	4.152	3.600	4.530	3.900	4.907	4.200	5.284	1.500
Bavaria 44	4	10	04	1.700	2.139	2.300	2.894	2.900	3.649	3.100	3.900	3.300	4.152	3.700	4.655	1.500
Sun Odyssey 439	4	10	12	2.100	2.642	2.800	3.523	3.100	3.900	3.500	4.404	3.700	4.655	4.100	5.159	1.500
Oceanis 43	4	10	11	2.100	2.642	2.800	3.523	3.100	3.900	3.500	4.404	3.700	4.655	4.100	5.159	1.500
Elan 410 Racer	3	8	08	1.700	2.139	2.200	2.768	2.400	3.020	2.600	3.271	2.800	3.523	3.100	3.900	1.500
Sun Odyssey 40.3	3	8	05	1.300	1.636	1.900	2.391	2.200	2.768	2.300	2.894	2.500	3.146	2.700	3.397	1.200
Salona 40 Perf.	3	8	07	1.700	2.139	2.100	2.642	2.300	2.894	2.500	3.146	2.700	3.397	3.000	3.775	1.200
Oceanis 39.3	3	8	06	1.500	1.887	2.000	2.516	2.200	2.768	2.300	2.894	2.500	3.146	2.700	3.397	1.200
Bavaria 39 Cruiser	3	8	06	1.300	1.636	1.800	2.265	2.200	2.768	2.300	2.894	2.500	3.146	2.700	3.397	1.200
Bavaria 38 Cruiser	3	8	08	1.200	1.510	1.700	2.139	2.100	2.642	2.200	2.768	2.400	3.020	2.600	3.271	1.200
Salona 37 Perf.	3	8	07/08	1.400	1.761	1.900	2.391	2.100	2.642	2.200	2.768	2.400	3.020	2.500	3.146	1.200
Sun Odyssey 36 i	3	8	07	1.400	1.761	1.700	2.139	2.100	2.642	2.200	2.768	2.300	2.894	2.500	3.146	1.200
Sun Odyssey 36 i	3	8	12	1.300	1.636	1.700	2.139	2.000	2.516	2.100	2.642	2.200	2.768	2.400	3.020	1.200
Bavaria 36 Cruiser	3	6+2	04	1.100	1.384	1.300	1.636	1.600	2.013	2.000	2.516	2.100	2.642	2.300	2.894	1.200
Elan 333	2	6	03	950	1.195	1.000	1.258	1.400	1.761	1.600	2.013	1.700	2.139	1.800	2.265	1.000
<b>Catamaran</b>																
Lavezzi 40	4	10	08	2.100	2.642	3.300	4.152	4.100	5.159	4.700	5.914	4.900	6.165	5.400	6.794	2.000

K = Kastela (Kastel Gomilica), S = Sibenik (Marina Mandalina)

**Included:** GPS-plotter, autopilot, el. anchor winch, outboarder, heating, VHF. CD-player, bow thruster (from 40')

**mandatory extra fees:** Tourist tax: €1/day/pers., Permit (only required by leaving Croatian water): €220 (up to 2 weeks charter),

€280 (3 weeks), €340 (4 weeks and more)

**Options:** Comfort Package (includes: final cleaning, bedding, towels, gas, snorkeling equipment): €100 (Motor boat), €110 (2 cab.), €130 (3 cab.), €160 (4 cab.), €200 (5 cab. and cat.), skipper €130/day +prov., hostess €90/day +prov., Spi/Gen/Blister €90/week (till 40'), €110/week (from 40')

**Discounts:** 5% 2 weeks, 10% 3 weeks, 5% boat show, 5% repeater, max 15%

**Check-in/Check-Out:** Saturday 5pm/Friday 5pm + overnight on board until Saturday 9am.

**Deposit / franchise:** To be deposited on spot via Visa-/or Mastercard or in cash.

**Transfer (single):** Kastela-Sibenik: €110/transfer (max 8 pers.), Kastela-Dubrovnik: €270/transfer (max 8 pers.), Sibenik-Dubrovnik: €320/transfer (max 8 pers.),

Split Flugh.-Marina Kastela: €50/transfer (max 4 pers.) €80 (5-8 pers.), Zadar airport-Sibenik: €130/transfer (max 8 pers.), Zadar airport-Kastela:

€150/transfer (max 8 pers.)

**Oneway / yacht transfer costs:** between Kastela & Dubrovnik: €350 (till 39'), €450 (beginning 40'), €550 (catamarans)

between Kastela & Sibenik: €200 (till 39'), €250 (beginning 40'), €350 (catamarans)

between Sibenik & Dubrovnik: €400 (till 39'), €500 (beginning 40'), €700 (catamarans)

**Provisioning:** standard packing €100 (4-5 pers.), €150 (8-12 pers.), specification on request

**Parking:** possible, on request

**Languages spoken at base:** English, Croatian



## Golfe Juan, St. Raphael

5% early booking discount until 31.01.12

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 20.04.		21.04. - 29.06.		30.06. - 03.08.		04.08. - 17.08.	Deposit	
					15.09. - 31.12.		25.08. - 14.09.		18.08. - 24.08.				
Currency (Price per week)					€	CHF	€	CHF	€	CHF	€	€	
Hanse 545 incl. Skip.	R	3+1	7	11	6.050	7.612	7.250	9.122	7.950	10.003	8.950	11.261	7.000
Dufour 525 incl. Skip.	R	4+1	8	08	5.750	7.235	7.050	8.870	7.700	9.688	8.650	10.883	7.000
Hanse 470	J	3	7	07	2.500	3.146	3.350	4.215	3.950	4.970	4.700	5.914	4.000
Dufour 425	J	3	7	07	2.100	2.642	2.800	3.523	3.300	4.152	4.050	5.096	4.000
Dufour 405	J	3	8	10/11	1.900	2.391	2.550	3.208	3.000	3.775	3.700	4.655	3.500
Hanse 400	J	3	8	06/07	1.700	2.139	2.300	2.894	2.700	3.397	3.300	4.152	3.000
Dufour 385	J	3	7	06	1.500	1.887	2.000	2.516	2.400	3.020	2.900	3.649	3.000
Hanse 375	J	3	7	10	1.600	2.013	2.150	2.705	2.550	3.208	3.100	3.900	3.000
Hanse 370	J	3	7	06	1.500	1.887	2.000	2.516	2.400	3.020	2.900	3.649	3.000
Hanse 325	J	2	5	11	1.200	1.510	1.650	2.076	1.950	2.453	2.350	2.957	2.500
Hanse 320	J	2	5	08	1.100	1.384	1.500	1.887	1.800	2.265	2.150	2.705	2.500
catamarans													
Lagoon 450	R	4+2	10	12	4.000	5.033	5.400	6.794	6.750	8.493	7.800	9.814	7.000
Lipari 41	R	3	8	10	2.950	3.712	3.900	4.907	4.750	5.976	5.700	7.172	6.000
Lagoon 410	R	3	8	05	2.700	3.397	3.500	4.404	4.200	5.284	5.050	6.354	6.000
Lagoon 400	R	4	10	10/11	3.100	3.900	4.100	5.159	5.000	6.291	6.000	7.549	6.000
Nautitech 44 incl. Skip	J	6	8	09	4.700	5.914	5.650	7.109	6.500	8.178	7.450	9.374	6.000
Lavezzi 40	R	4	10	08	2.800	3.523	3.700	4.655	4.500	5.662	5.400	6.794	4.000
Nautitech 40	R	4	10	05/07	2.800	3.523	3.700	4.655	4.500	5.662	5.400	6.794	4.000
Lagoon 380	R	3	8	11	2.800	3.523	3.700	4.655	4.500	5.662	5.400	6.794	4.000
Trawler Catamaran													
Cumberland 44 incl. S	R	3+1	6	06	5.750	7.235	7.150	8.996	8.250	10.380	9.550	12.016	7.000
Maryland 37*	R	3	8	06	3.100	3.900	4.100	5.159	5.000	6.291	6.000	7.549	6.000

J=Golfe Juan, R=St. Raphael

**Included:** GPS, autopilot, el. windlass, bimini, sprayhood, lazy bag, CD-player, fridge, 12V and 220V outlets, disposable bed linen**Options:** Endcleaning: €100 (30'-35'), €130 (36'-41'), €180 (42'-54'+cat.), outboarder: €60/week, skipper: €250/day + prov., kayak: €100/week., cotton bed linen and towels €45/cabin**Discounts:** 10% 2 weeks, 15% 3 weeks, 5% boatshow, 5% Bestsail repeater (max. discount 10%)**Check-In/Check-Out:** Saturday 5 pm/ Friday 5 pm + night on board until Saturday 9 am**Short charter:** 1 day: 25%, 2 days: 40%, 3 days: 55%, 4 days: 70%, 5 days: 85% of weekly price.**Deposit / franchise:** To be paid at embarkation with Visa-/Mastercard or cash.**Damage waiver:** For a deposit of €2500: €179, for €3000: €215, for €3500: €250, for €4000: €290, for a deposit over €4000: 8% of deposit. The franchise per damage event is €250 payable on spot.**Oneway / yacht transfer costs:** on request**Languages spoken at base:** French, English.**additional informations:** \* licence required

## Corfu (Marina Gouvia)

10% Early booking until 31.01.2012

Yacht	Cab.	Pers.	Y.o.cons.	28.07. - 17.08.		14.07. - 27.07. 18.08. - 14.09.		12.05. - 13.07. 15.09. - 05.10.		01.01. - 11.05. 06.10. - 31.12.		Deposit
Currency (Price per week)				€	CHF	€	CHF	€	CHF	€	CHF	€
Bavaria 49	5	10	03	4.500	5.662	3.900	4.907	3.700	4.655	3.200	4.026	1.800
Bavaria 41	3	8	05	2.600	3.271	2.200	2.768	1.980	2.491	1.600	2.013	1.500
Bavaria 41	3	8	04	2.450	3.083	2.100	2.642	1.850	2.328	1.500	1.887	1.500
Bavaria 41	3	8	03	2.350	2.957	1.900	2.391	1.700	2.139	1.300	1.636	1.500
Bavaria 40 Cruiser	3	8	08	3.200	4.026	2.700	3.397	2.350	2.957	1.900	2.391	1.500
Bavaria 38 H	3	6	97	2.300	2.894	1.850	2.328	1.650	2.076	1.250	1.573	1.500
Bavaria 37 Cruiser	3	6	07	2.650	3.334	2.250	2.831	1.900	2.391	1.300	1.636	1.500
Bavaria 36	2	6	05	2.400	3.020	1.950	2.453	1.800	2.265	1.450	1.824	1.500
<b>Catamaran</b>												
Lagoon 410 S2	4+1	10	06	5.000	6.291	4.900	6.165	4.300	5.410	4.000	5.033	2.200
Lagoon 380 S2	4	10	06	4.850	6.102	4.500	5.662	4.200	5.284	3.600	4.530	1.800

**Included:** GPS-Plotter, outboard engine and dinghy, solarpanels, inverter 12V/220V, Bed sheets and towels, teakdeck (Bav49, Bav38H, Bav36), spinakerpole (Bav49, Bav38H, Bav36), bowthrust (Bav49), radar (Bav 38H)

**Options:** Skipper €150/day, hostess €130/day, spi €150/week (36'-41') €200/week (44'-49') final cleaning 2-3 cab. €80, 4 cab. €100, 5 cab. und Cat. €120,

**Discounts:** 2 weeks 3%, 3 weeks 5%, 4 weeks 10%, Betsail repeater 5%, max disc. 12%

**Deposit / franchise:** payable on spot with VISA- or Mastercard

**Damage waiver:** Up to €1500 = €123/charter, over €1500 = 149/charter.

**Transfer (single):** Taxi suggested

**Provisioning:** possible, min. €20, +10% service fee

**Shopping possibility:** Supermarket at the marina

**Languages spoken at base:** German, English, Greece

# Athen, Rhodes, Kos, Paros, Corfu, Lefkas

7% early booking until 31.12.2011

Yacht	Basis	Cab.	Pers.	Y.o.cons.	28.07. - 24.08.	23.06. - 27.07. 25.08. - 28.09.	19.05. - 22.06. 29.09. - 12.10.	01.01. - 18.05. 13.10. - 31.12.	deposit
Currency (Price per week)					€ CHF	€ CHF	€ CHF	€ CHF	€
Beneteau 57 incl. Skipper	A	5	10	06	11.750 14.784	10.500 13.211	9.550 12.016	8.550 10.758	2.500
Ocean Star 56.1	A, L	5	12	03/07	8.525 10.726	8.200 10.317	6.835 8.600	6.120 7.700	2.500
Sun Od. 54DS incl. Skipper	A	5	12	04/05	9.250 11.638	8.450 10.632	6.870 8.644	5.840 7.348	2.500
Oceanis 54	L	5	10	09	7.450 9.374	6.500 8.178	5.800 7.298	4.350 5.473	2.500
Ocean Star 51.2	A, L	5	12	01/07	5.000 6.291	4.300 5.410	3.900 4.907	3.000 3.775	2.000
Cyclades 50.5	L	6	11	06/09	5.000 6.291	4.300 5.410	3.800 4.781	3.000 3.775	2.000
Oceanis 50 Family	K	5+1	10	10	6.100 7.675	5.350 6.731	4.600 5.788	3.800 4.781	2.500
Bavaria 50 Cr.	A, K, L	5	11	06	5.500 6.920	4.800 6.039	4.280 5.385	3.250 4.089	2.500
Sun Odyssey 50 DS	A	3	8	11	6.000 7.549	5.300 6.668	4.500 5.662	3.700 4.655	2.500
Bavaria 49	A	5	10	06/08	4.300 5.410	3.670 4.618	3.240 4.077	2.600 3.271	2.000
Oceanis 473	A, K, L	4	9	02/03	3.250 4.089	2.900 3.649	2.500 3.146	2.000 2.516	2.000
Oceanis 46	A, L	4	10	09/11	4.850 6.102	4.300 5.410	3.500 4.404	2.800 3.523	2.000
Bavaria 46 Cr.	K	4	8	07/08	4.280 5.385	3.650 4.592	3.200 4.026	2.450 3.083	2.000
Bavaria 45 Cr.	A, K	4	8	10/12	4.800 6.039	4.050 5.096	3.600 4.530	2.700 3.397	2.000
Bavaria 44	K	4	8	02/03	3.400 4.278	2.970 3.737	2.650 3.334	2.000 2.516	1.800
Oceanis 43	A, L	4	8	08/11	3.970 4.995	3.550 4.467	2.850 3.586	2.400 3.020	1.700
Oceanis 423	A	4	10	03/04	2.900 3.649	2.500 3.146	2.200 2.768	1.800 2.265	1.800
Bavaria 42 Cr.	A	3	7	08	3.350 4.215	2.850 3.586	2.500 3.146	1.900 2.391	1.800
Bavaria 40 Cr.	A, K, L	3	7	08/10	3.100 3.900	2.600 3.271	2.300 2.894	1.750 2.202	1.800
Oceanis 40	L	3	8	08/11	3.125 3.932	2.700 3.397	2.500 3.146	1.850 2.328	1.800
Oceanis 393	A, L	3	7	01/03	2.430 3.057	2.100 2.642	1.830 2.303	1.450 1.824	1.500
Bavaria 39 Cr.	L, K	3	7	06	2.950 3.712	2.500 3.146	2.200 2.768	1.700 2.139	1.500
Bavaria 38 Cr.	L	3	7	08/10	2.750 3.460	2.350 2.957	1.950 2.453	1.550 1.950	1.500
Bavaria 37 Cr.	A, L	3	7	06/07	2.450 3.083	2.100 2.642	1.850 2.328	1.500 1.887	1.800
Oceanis 37	A, L	3	6	10	2.450 3.083	2.100 2.642	1.850 2.328	1.500 1.887	1.800
Sun Odyssey 36 i	A	2+1	6	12	2.950 3.712	2.500 3.146	2.225 2.799	1.700 2.139	1.500
Bavaria 34 Cr.	L	2	5	08	2.400 3.020	2.050 2.579	1.800 2.265	1.400 1.761	1.700
Bavaria 33 Cr.	L	2	4	06/07	2.100 2.642	1.800 2.265	1.600 2.013	1.260 1.585	1.500
<b>catamarans</b>									
Lagoon 500 incl. Skipper	K	6	12	06/09	14.220 17.892	12.450 15.665	11.930 15.010	10.900 13.714	3.000
Nautitech 47	A, L	6	12	06/09	9.000 11.324	8.300 10.443	7.500 9.437	6.400 8.052	3.000
Lagoon 450	A	4+2	10	11	8.600 10.821	7.300 9.185	6.500 8.178	4.900 6.165	3.000
Nautitech 44	A, L	4+2	10	07/08	7.200 9.059	6.400 8.052	5.900 7.423	5.100 6.417	3.000
Lagoon 440	A, L	4+2	10	04/07	7.900 9.940	6.950 8.744	6.150 7.738	4.650 5.851	3.000
Lagoon 420	A	4+1	10	07/08	6.600 8.304	5.900 7.423	5.500 6.920	4.800 6.039	2.500
Lagoon 410	L	4	10	03/05	5.000 6.291	4.300 5.410	3.900 4.907	3.200 4.026	2.000
Lagoon 400	A, L	4+2	10	10/12	6.000 7.549	5.200 6.543	4.600 5.788	3.600 4.530	2.500
Lavezzi 40	A	4+2	10	05/08	4.125 5.190	4.050 5.096	3.600 4.530	2.750 3.460	2.000
Lagoon 380	A	6	10	11	5.000 6.291	4.250 5.347	3.750 4.718	2.900 3.649	2.000
Lagoon 380	A, L, K	6	10	04/07	4.400 5.536	3.900 4.907	3.450 4.341	2.750 3.460	2.000
Athena 38	A, L	4	8	02/05	3.900 4.907	3.500 4.404	3.000 3.775	2.350 2.957	2.000

A Athen, R Rhodos, K Kos, P Paros, C Corfu, L Lefkas

**Included:** GPS VHF, autopilot, outboarder, linen & towels, CD-Player, dinghy

**Options:** Skipper: €150/night + prov., Hostess/cook: €140/night + prov., Spinnaker: €200/week + deposit extra €300, children safety net: €150/€180(over 50')

**Discounts:** 5% over 1 week, 10% group discount (at least 5 yachts)

**Check-In/Check-Out:** daily 5 p.m. / daily 6 p.m. + overnight until 9 a.m.

**Deposit / franchise:** To be deposited on spot via Visa-/or Mastercard or in cash.

**Oneway / yacht transfer costs:** Athens/Lavrion - Dodecanese: €800, Athens/Lavrion - Ionian Islands: €950, Athens/Lavrion - Cyclades Islands: €500, Athens/Lavrion - Sporades: €700, inbetween Ionian or Dodecanese Islands: €450

**Transfer (single):** 12 persons: airport Athen - Kalamaki €90, airport Athen - Lavrion €100, airport Athen - Piraeus €100, airport - Lefkas €580, Athen city tour €160, Athen by night €160, Athen - Kalamaki €70, Athen - Lavrion €150

17 persons: airport Athen - Kalamaki €90, airport Athen - Lavrion €100, airport Athen - Piraeus €100, airport - Lefkas €620, Athen city tour €180, Athen by night €180, Athen - Kalamaki €70, Athen - Lavrion €150

30 persons: airport Athen - Kalamaki €180, airport Athen - Lavrion €180, airport Athen - Piraeus €180, airport - Lefkas €800, Athen city tour €200, Athen by night €200, Athen - Kalamaki €100, Athen - Lavrion €200

50 persons: airport Athen - Kalamaki €200, airport Athen - Lavrion €200, airport Athen - Piraeus €200, airport - Lefkas €900, Athen city tour €270, Athen by night €270, Athen - Kalamaki €150, Athen - Lavrion €250

taxi: airport - Lefkas €40, Lefkas - Igoumenitsa €130

8 persons: airport - Lefkas €80, Lefkas - Igoumenitsa €230

12 persons: airport - Lefkas €100, Lefkas - Igoumenitsa €280

**Provisioning:** possible

**Languages spoken at base:** English, Greek

## Portorosa, Palermo, Marsala, Tropea

15% early booking until 31.01.12, 10% until 31.03.12

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 18.05. 06.10. - 31.12.	19.05. - 13.07. 15.09. - 05.10.	14.07. - 03.08. 25.08. - 14.09.	04.08. - 24.08.	Deposit
Currency (Price per week)					€ CHF	€ CHF	€ CHF	€ CHF	€
Oceanis 54	P	4+1		11	4.500 5.662	5.500 6.920	6.500 8.178	8.000 10.066	4.000
Dufour 525 Grand Lar PO	4+1			07	3.500 4.404	4.500 5.662	5.000 6.291	6.200 7.801	2.500
Dufour 525 Grand Large M	4			07	3.500 4.404	4.500 5.662	5.600 7.046	6.900 8.682	2.500
Cyclades 50.4	PO/P/T	4+1		06	2.500 3.146	3.000 3.775	4.000 5.033	5.000 6.291	2.500
Bavaria 50 Cruiser	T/PO	5		11	3.200 4.026	4.200 5.284	4.800 6.039	7.000 8.807	2.500
Bavaria 50 Cruiser	P	5		08	3.000 3.775	3.800 4.781	4.500 5.662	6.200 7.801	2.500
Bavaria 50 Cruiser	M	5		08	2.900 3.649	3.800 4.781	4.400 5.536	5.700 7.172	2.500
Bavaria 46 Cruiser T/PO/P	4			07/08	2.600 3.271	3.000 3.775	3.500 4.404	4.700 5.914	2.500
Bavaria 45 Cruiser	PO	4		11	2.700 3.397	3.300 4.152	3.800 4.781	5.000 6.291	2.500
Dufour 455 Grand Lar M	4	10		2008	2.400 3.020	2.900 3.649	3.800 4.781	5.500 6.920	2.500
Cyclades 43.4	PO	4		08	2.100 2.642	2.600 3.271	3.000 3.775	4.100 5.159	2.000
Cyclades 43.3	PO/T/P	3		06	1.950 2.453	2.400 3.020	2.700 3.397	3.750 4.718	2.000
Oceanis 43	P	4		11	2.600 3.271	3.100 3.900	3.600 4.530	4.800 6.039	2.000
Oceanis 423 - (4 Cab)	M	4	8	06	2.100 2.642	2.850 3.586	3.300 4.152	4.500 5.662	2.000
Sun Odyssey 42i	P	3		07	1.800 2.265	2.100 2.642	2.500 3.146	4.000 5.033	2.000
Bavaria 42 Cruiser	T/PO	3		08	2.000 2.516	2.500 3.146	2.900 3.649	4.000 5.033	2.000
Bavaria 40 Cruiser	P	3		08	1.850 2.328	2.200 2.768	2.550 3.208	3.400 4.278	2.000
Dufour 40 Performanc	M	3	8	07	1.850 2.328	2.450 3.083	3.200 4.026	3.900 4.907	2.000
Grand Soleil 40	M	3	7	05	1.850 2.328	2.100 2.642	2.900 3.649	3.800 4.781	2.000
Bavaria 39 Cruiser	P	3		06	1.500 1.887	2.000 2.516	2.500 3.146	3.000 3.775	2.000
Bavaria 37 Cruiser	PO	3		07	1.450 1.824	1.850 2.328	2.250 2.831	2.950 3.712	2.000
Delphia 37	P	3		06	1.400 1.761	1.800 2.265	2.000 2.516	2.800 3.523	2.000
Oceanis 37	PO	3		08	1.750 2.202	2.000 2.516	2.450 3.083	3.200 4.026	2.000
Dufour 325	M	2	6	2007	1.800 2.265	2.200 2.768	2.350 2.957	2.800 3.523	2.000
catamarans									
Lagoon 440	P	4+1		08	4.400 5.536	5.700 7.172	6.800 8.556	8.000 10.066	3.000
Nautitech 40	M	4	10	05	3.200 4.026	4.000 5.033	4.500 5.662	5.600 7.046	3.000

PO= Portorosa, P=Palermo, M=Marsala, T=Tropea

**Included:** GPS-plotter, autopilot, CD-player, first and last night at home port, dinghy.

**Options:** Endcleaning + gas: up to 43': €100, up to 50': €120, up to 54' and catamarans: €150, linen+towels €15/person, beach towels €15/person, skipper €150/day + food supply, Hostess €100/day+prov., Gennaker €200/week, outbord engine: €100/week, cockpit-cushion: €60/booking, €120 safety net (to be payed in cash at the base)

**Discounts:** 2 weeks 10%, 3 weeks and more 15%, boatshow 15%, max. total discount 15%, no discounts in period 28.07.-31.08.12!

**Deposit / franchise:** with Visa-, Mastercard or cash.

**Damage waiver:** €2000: €149, €2500: €179, €3000: €215 + refundable security deposit €250 payable at embarkation to be paid on the spot.

**Transfer (single):** Palermo airport/Palermo: €100; Catania airport/Portorosa: €220; Palermo airport/Portorosa: €280, Palermo airport/Marsala €180 up to 8 pers./one way

**Check-In/Check-Out:** Saturday 5:00 pm/Friday 5pm + last night on board until 8am.

**One-Way:** Palermo-Portorosa €500, Palermo-Marsala €300, Palermo-Catania €700, Portorosa-Catania €500, Tropea-Portorosa €500, Tropea-Palermo 700 €

**Provisioning:** Supermarket near base, list for provisioning service on request (+ 20% surcharge for service).

**Languages spoken at base:** Italian, English, German.

## Punta Ala (Tuscany)

10% early booking until 31.01.2012

Bestsail - BS Yachting SRL - Punta Ala

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 06.04. 29.09. - 31.12.	07.04. - 08.06.	09.06. - 03.08.	04.08. - 24.08.	25.08. - 07.09.	08.09. - 28.09.
Currency (Price per week)				€ CHF	€ CHF	€ CHF	€ CHF	€ CHF	€ CHF
Sun Odyssey 49	4	8+1	07	2.800 3.523	3.200 4.026	4.200 5.284	5.900 7.423	4.500 5.662	3.000 3.775
Sun Odyssey 49	3	8	06	2.800 3.523	3.200 4.026	4.200 5.284	5.900 7.423	4.500 5.662	3.000 3.775
Oceanis 473	4	10	03	2.540 3.196	2.790 3.510	3.440 4.328	4.240 5.335	3.440 4.328	2.790 3.510
Cyclades 43.4	4	10	08	2.520 3.171	2.770 3.485	3.420 4.303	4.220 5.310	3.320 4.177	2.770 3.485
Elan 434 Imp	4	10	05	2.200 2.768	2.500 3.146	2.900 3.649	3.900 4.907	2.900 3.649	2.700 3.397
Oceanis 423	4	10	4 refit11/12	2.280 2.869	2.570 3.234	2.980 3.749	3.980 5.008	2.980 3.749	2.770 3.485
Oceanis 40	3	8	10	1.980 2.491	2.180 2.743	2.680 3.372	3.680 4.630	2.680 3.372	2.180 2.743
Salona 37	3	8	07	1.850 2.328	2.100 2.642	2.450 3.083	3.100 3.900	2.450 3.083	1.900 2.391
Sun Odyssey 36 i	3	7	07	1.750 2.202	2.000 2.516	2.300 2.894	2.950 3.712	2.300 2.894	1.800 2.265
Sun Odyssey 35	3	6+2	04	1.450 1.824	1.600 2.013	1.800 2.265	2.700 3.397	1.800 2.265	1.600 2.013



**Included:** GPS-Plotter, el. anchorwinch., outboarder, 1 bottle of gas, autopilot, endcleaning is included in prices indicated above, has to be paid on spot at check-in, discounts are only calculated with prices reduced by endcleaning (From 32' till 37' €100; from 38' till 43' €120; from 44' till 52' €140).  
**Options:** Blister: €130, week, linen: €17/pers., skipper: €150/day+prov., Hostess: €100/day +prov.  
**Discounts:** 5% 2 weeks, 10% 3 weeks, 5% repeater, 5% boatshow, max: 15%.  
**Check-in/Check-Out:** Saturday 5pm/Friday 6pm + last night on board until Saturday 8am.  
**Deposit / franchise:** €2000 to be deposited on spot via Visa-/or Mastercard or in cash.  
**Damage waiver:** €149 + rest deposit €250 on site  
**Shopping possibility:** Supermarket near base, list for provisioning service on request (+ service fee).  
**Languages spoken at base:** Italian, English, German.

## Palau, La Maddalena (Sardinia)



**5% early booking discount until 31.01.12 or 6 months prior to charter start**

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05.		05.05. - 25.05.		26.05. - 13.07.		14.07. - 03.08.		04.08. - 24.08.	
				06.10. - 31.12.		01.09. - 05.10.		25.08. - 31.08.					
Currency (Price per week)				€	CHF	€	CHF	€	CHF	€	CHF	€	CHF
<b>Best Line</b>													
Gib Sea 51 a	5	12	03	3.200	4.026	3.600	4.530	4.200	5.284	4.600	5.788	6.000	7.549
Gib Sea 51 b	5	12	03	3.200	4.026	3.600	4.530	4.200	5.284	4.600	5.788	6.000	7.549
Gib Sea 51 c	5	12	04	3.200	4.026	3.600	4.530	4.200	5.284	4.600	5.788	6.000	7.549
Gib Sea 51 d	5	12	04	3.200	4.026	3.600	4.530	4.200	5.284	4.600	5.788	6.000	7.549

**Included:** end cleaning, pillow case, tick, GPS-plotter, autopilote, el. anchorwisch, bimini, sprayhood, blankets, CD-player, tender, national park fees  
**Options:** skipper: €150/day + prov., hostess: €90/day + prov., outboarder for tender: €100/week, linen + towels: €15/pers., gennaker + furlinggennaker (160sm): €400/week + extra deposit €1000.  
**Discounts:** 2 weeks 5%, 3 weeks 10%, Bestsail repeat client 5%, boatshow 5%, max. total discount 15% incl. longterm-discounts.  
**Short charter:** 6 days: 85%, 5 days: 75%, 4 days: 65%, 3 days: 55%, 2 days: 40%, 1 day: 25%, of the weekly price  
**Check-in/Check-Out:** saturday 4 pm / friday 6 pm + last night on board until saturday 8 am, drop off with fuel tank filled up.  
**Deposit / franchise:** €3600 to be deposited on spot via Visa-, Master-, Eurocard or in cash.  
**Damage waiver:** €250 payable with contract + refundable security deposit €250 payable at embarkation.  
**Transfer (single):** Olbia - Palau: €70 (taxi, max 4 pers.), €100 (minibus, max 8 pers.), €150 (bus max 13 pers.)  
**Shopping possibility:** Supermarket near base, list for provisioning service on request.  
**Languages spoken at base:** German, English, Italian.

## Grand Harbour Marina



## 5% early booking 6 months prior to charter start

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 29.07.		30.07. - 19.08.		20.08. - 23.09.		Deposit
				24.09. - 31.12.						
<b>Currency</b>				€	CHF	€	CHF	€	CHF	€
Dufour Atoll 6	6	12	2000	3.000	4.050	3.600	4.860	3.200	4.320	3.000
Oceanis 423	4	10	2007	2.500	3.375	3.200	4.320	2.850	3.848	2.000
<b>Catamaran</b>										
Bahia 46	4+2	12	2004	3.000	4.050	4.800	6.480	4.100	5.535	3.000
Belize 43	4	8+2	2006	2.800	3.780	4.600	6.210	3.900	5.265	3.000
Lavezzi 40	4+2	10	2006	2.200	2.970	3.400	4.590	3.000	4.050	3.000
Mahe 36	3	6+2	07	1.800	2.430	2.900	3.915	2.400	3.240	3.000

Edited: 31.08.2010 DB

**Included:** Local taxes, licence and insurance, GPS, autopilot, tender, el. windlass, bedding and linen (1 set /pers.), towels.

**Options:** Outboard engine € 100/week, skipper € 160/day + prov., (damage waiver is oblig. if skipper is booked) blister € 130/week, endcleaning € 100 monohulls 37 - 46' ft € 150 Atoll50 and cat., caution for EC has to be deposited on spot.

**Short charter:** 2 days/1 night 45%, 3 days/2 nights 55%, 4 days/3 nights 65% - of weekly rate (no discounts applicable), daycharter: min. €500 incl. Skipper + prov. (10-18h).

**Discounts:** 2 weeks 5%, 3 weeks and more 7,5%, Bestsail repeat client 5%, boatshow 5%.

**Check-In/Check-Out:** Weekly charter: Sat. 4pm, day charter: 9am on the first day/ weekly charter: Sat. 9am, day charter: 5pm on the last day. Drop off with fuel tanks filled up.

**Deposit / franchise:** To be paid at embarkation with Visa- /Master-/Eurocard or cash.

**Damage waiver:** up to € 2000 = €149, € 3000 = € 215 payable with contract + ref. security desposit € 250 payable at emb. Yacht damage waiver is mandantory for charter with skipper.

**Transfer (single):** Airport to base €55 (1-4 pers.) per car.

**Provisioning:** List for provisioning service on request, shopping possibilities nearby.

**Languages spoken at base:** English, German, French.

## Palma de Mallorca

10% early booking discount until 31.01.2012, or 6 months before departure

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05.		05.05. - 15.06.		16.06. - 03.08.		04.08. - 24.08.		Deposit
				06.10. - 28.12.		29.09. - 05.10.		25.08. - 28.09.				
Currency (Price per week)				€	CHF	€	CHF	€	CHF	€	CHF	€
Sun Od. 54 DS	5	10+2	07	4.700	5.914	5.500	6.920	6.190	7.788	7.090	8.921	2.000
Bavaria 50 a	5	10+1	08	3.320	4.177	3.990	5.020	4.390	5.523	5.690	7.159	2.000
Bavaria 50 b	5	10+1	06	3.020	3.800	3.820	4.806	4.120	5.184	5.490	6.908	2.000
Bavaria 50 d	5	10+1	05	2.830	3.561	3.520	4.429	4.020	5.058	5.290	6.656	2.000
Sun Odyssey 49	4	8+2	04	2.490	3.133	3.260	4.102	3.460	4.353	4.110	5.171	2.000
Bavaria 49	5	10+2	04	2.560	3.221	3.350	4.215	3.750	4.718	4.890	6.153	2.000
Bavaria 46 Cruiser	4	8+1	08	2.590	3.259	3.360	4.228	3.540	4.454	4.110	5.171	2.000
Bav. 46 Cruiser b	4	8+1	08	2.590	3.259	3.360	4.228	3.540	4.454	4.110	5.171	2.000
Bavaria 44 Vision	3	6+1	08	2.100	2.642	2.750	3.460	2.980	3.749	3.440	4.328	2.000
Cyclades 43.4	4	8+1	07	2.190	2.755	2.990	3.762	3.150	3.963	3.690	4.643	2.000
Bav.40 Vision	3	6	07	1.900	2.391	2.350	2.957	2.750	3.460	3.230	4.064	2.000
Bavaria 39	3	6+1	06	1.550	1.950	2.350	2.957	2.570	3.234	2.990	3.762	2.000
catamarans												
Lagoon 500**	5	10	09	6.990	8.795	8.900	11.198	9.900	12.456	10.900	13.714	4.000
Orana 44	3+1	7+1	09	2.690	3.385	4.190	5.272	4.780	6.014	6.190	7.788	4.000

**Included:** GPS-plotter, autopilot, el. windlass, furling main (except catamaran full battened), bedding + linen, towels (1/person), diesel-heating on all Bav 50, 49, 46, 40 Vi, 39, SO54, bow thrust on Bav 50, 49, 46 + 44V, SO 54, radar on Lagoon 500, Bavaria 49, SO54, 46c, generator on Bav 50 a + Lag 500, endcleaning is included in above prices, has to be paid on spot at check-in. discounts are only calculated with prices reduced by endcleaning

(3cab. €125, 4 cab. €135, 5 cab. €145, SO54 €170, Cat: €260), harbour fees in home port

**Options:** Skipper/Hostess €160/day+prov., blister: €130/week, SO54 €160/week, Cabrera permit on request €10,-, outboarder (with 1x fuel) €75.

**Discounts:** 2 weeks: 7%, 3 weeks: 12%, repeater: 5%, Max: 17% (2 or 3 weeks), otherwise 15%.

**Check-In/Check-Out:** Saturday 4pm (earlier on request) / Friday until 5pm+night on board until 8am.

**Deposit / franchise:** To be deposited on spot via Visa-/Master-/Eurocard or in cash.

**Damage waiver:** payable with the contract: monohull €149/charter, cat €290; to be deposited on spot: rest caution €250.

**Transfer (single):** taxi recommended.

**Shopping possibility:** Shopping center open Mo-Sat until 10pm, closed on Sundays, supermarket close to base (0,5 miles), open Mo-Sat until 8pm, closed on Sundays.

**Provisioning:** recommended, list on request.

**Languages spoken at base:** German, English, Spanish, French, Italian, Dutch

**additional informations:** \*\*Lagoon 500 only + Skipper (eventually bareboat depending on experience)

## Fethiye

10% Early booking until 31.01.2012 or 5% until 6 months prior to charter start

Yacht	Cab.	Pers.	Y.o.cons.	01.01 - 11.05. 20.10. - 31.12		12.05 - 13.07.		14.07. - 31.08. 06.10. - 19.10.		01.09. - 05.10.		Deposit
Currency (Price per week)				€	CHF	€	CHF	€	CHF	€	CHF	€
Bavaria 50	5	10	02	2.490	3.133	2.990	3.762	3.250	4.089	3.570	4.492	2.000
Oceanis 473	3	6	03	1.750	2.202	2.250	2.831	2.470	3.108	2.610	3.284	2.000
Hanse 470	3	6	08	2.290	2.881	2.850	3.586	2.990	3.762	3.350	4.215	2.000
First 47.7	3	6	04	2.190	2.755	2.750	3.460	2.890	3.636	3.190	4.014	2.000
Bavaria 46 Cruiser	4	8	07/08	2.290	2.881	2.850	3.586	2.990	3.762	3.350	4.215	2.000
Bavaria 45 Cruiser	4	8	12	2.430	3.057	2.990	3.762	3.150	3.963	3.490	4.391	2.000
Bavaria 44 Vision	3	6	09	2.190	2.755	2.790	3.510	2.890	3.636	3.190	4.014	2.000
Bavaria 44 Eigner	3	6	02	1.650	2.076	2.130	2.680	2.330	2.932	2.430	3.057	1.700
Bavaria 42 Cruiser	3	6	06	1.710	2.152	2.190	2.755	2.390	3.007	2.490	3.133	1.700
Bavaria 42	4	8	01	1.650	2.076	1.920	2.416	2.050	2.579	2.250	2.831	1.700
Bavaria 42	4	8	2000	1.650	2.076	1.870	2.353	1.990	2.504	2.190	2.755	1.700
Bavaria 40 Cruiser	3	6	12	1.710	2.152	2.190	2.755	2.390	3.007	2.490	3.133	1.700
Bavaria 39 Cruiser	3	6	05	1.510	1.900	1.990	2.504	2.190	2.755	2.290	2.881	1.700
Bavaria 38	3	6	03	1.330	1.673	1.690	2.126	1.830	2.303	2.070	2.604	1.500
Dufour 36 Classic	3	6	01	1.150	1.447	1.350	1.699	1.450	1.824	1.550	1.950	1.500
C-Yacht 1050	2	6	2000	1.150	1.447	1.350	1.699	1.450	1.824	1.550	1.950	1.500
<b>Catamaran</b>												
Belize 43	4	8	2000	2.790	3.510	3.390	4.265	3.690	4.643	4.090	5.146	2.000

**Included:** Outboarder with first tank filling, linen, gas, child safety package if necessary.**Extras:** Transitlog/Permit: €95.**Options:** Skipper: €130/day + prov., towel + bath towel: €7 set, spi/blister (if available): €100 for 1st week, €170 for 2 weeks, €50 for each additional week, endcleaning: to be paid on spot as deposit: up to 40' €90, 41'-49' €100, from 50' €120.**Discounts:** 5% Bestsailrepeater, 5% boatshow, 5% 2 weeks, 10% 3 + 4 weeks, 3-4 yachts 5%, from 5 yachts 10%, max discount: 15%.**Check-In/Check-Out:** Saturday 5 pm. Check-out Fri 5pm + overnight on board until Saturday 8am. (charter mo.-mo. on request)**Deposit / franchise:** To be deposited on spot via Visa-/Mastercard or per cheque.**Damage waiver:** up to €1.500=€123, up to €2.000=€149, (dinghy and outboard engine insurance included).**Transfer (single):** Up to 3 pers: €75, 4 - 8 pers.: €95, 9-14 Pers.: €120**One-Way:** Marmaris or Kalkan €200, Orhaniye €250, Datca or Finike €300, Antalya or Bodrum €350**Provisioning:** possible.**Languages spoken at base:** German, English, Turkish, French.



10% early booking discount until 31.12.2011

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 27.04.		28.04. - 15.06.		16.06. - 28.09.		29.09. - 09.11.		10.11. - 31.12.		Deposit
Currency (Price per week)				€	CHF	€	CHF	€	CHF	€	CHF	€	CHF	€
Sun Odyssey 54 DS	5	10	04	3.950	4.970	4.950	6.228	5.450	6.857	4.950	6.228	3.950	4.970	1.750
Jeanneau 53	4+1	8+2	10	4.190	5.272	5.190	6.530	5.790	7.285	5.190	6.530	4.190	5.272	1.750
Jeanneau 53	4	9	11	4.190	5.272	5.190	6.530	5.790	7.285	5.190	6.530	4.190	5.272	1.750
Gib Sea 51	5	12	04	2.770	3.485	3.470	4.366	3.870	4.869	3.470	4.366	2.770	3.485	1.750
Sun Odyssey 50 DS	3	8	09	2.990	3.762	3.790	4.769	4.190	5.272	3.790	4.769	2.990	3.762	1.750
Beneteau 50	4+1	12	2000	2.450	3.083	3.050	3.838	3.350	4.215	3.050	3.838	2.450	3.083	1.750
Sun Odyssey 49 DS	3	8	05	2.450	3.083	3.050	3.838	3.350	4.215	3.050	3.838	2.450	3.083	1.750
Sun Odyssey 49	4	10	04	2.450	3.083	3.050	3.838	3.350	4.215	3.050	3.838	2.450	3.083	1.750
Sun Odyssey 45	4	10	05	2.220	2.793	2.820	3.548	3.220	4.051	2.820	3.548	2.220	2.793	1.500
Sun Odyssey 45.2	4	10	00/02	2.070	2.604	2.570	3.234	2.870	3.611	2.570	3.234	2.070	2.604	1.500
Sun Odyssey 43 DS	3+1	10	02	1.890	2.378	2.390	3.007	2.690	3.385	2.390	3.007	1.890	2.378	1.500
Gib Sea 43	3+1	8	04	1.890	2.378	2.390	3.007	2.690	3.385	2.390	3.007	1.890	2.378	1.500
Sun Odyssey 42i Perf.	3	8	08	1.890	2.378	2.390	3.007	2.690	3.385	2.390	3.007	1.890	2.378	1.500
X 412	4	8	97	1.450	1.824	1.950	2.453	2.250	2.831	1.950	2.453	1.450	1.824	1.500
Sun Odyssey 40.3	3	8	04	1.720	2.164	2.120	2.667	2.420	3.045	2.120	2.667	1.720	2.164	1.500
Dufour 40	3	8	05	1.720	2.164	2.120	2.667	2.420	3.045	2.120	2.667	1.720	2.164	1.500
Oceanis 400	3	8	92	1.450	1.824	1.950	2.453	2.250	2.831	1.950	2.453	1.450	1.824	1.500
Oceanis 40	3	8	09	1.890	2.378	2.390	3.007	2.690	3.385	2.390	3.007	1.890	2.378	1.500
Sun Odyssey 36 i	3	8	08	1.390	1.749	1.790	2.252	1.990	2.504	1.790	2.252	1.390	1.749	1.500
Sun Odyssey 36 i	2	6	09	1.250	1.573	1.650	2.076	1.850	2.328	1.650	2.076	1.250	1.573	1.500
Sun Odyssey 35	3	8	03	1.120	1.409	1.520	1.912	1.720	2.164	1.520	1.912	1.120	1.409	1.500
Gib Sea 33	2	6	04	990	1.246	1.290	1.623	1.490	1.875	1.290	1.623	990	1.246	1.500
catamarans														
Salina 48	4+2+212	07		4.590	5.775	5.790	7.285	6.390	8.040	5.790	7.285	4.590	5.775	1.750
Bahia 46	4+2	10	97	2.860	3.598	3.760	4.731	4.160	5.234	3.760	4.731	2.860	3.598	1.750
Lagoon 450	3+2	10	11	3.550	4.467	4.750	5.976	5.250	6.606	4.750	5.976	3.550	4.467	1.750
Orana 44 Quatuor	4+2	12	11	3.940	4.957	5.240	6.593	5.740	7.222	5.240	6.593	3.940	4.957	1.750
Orana 44 Maestro	3+2	10	08	3.120	3.926	4.220	5.310	4.820	6.065	4.220	5.310	3.120	3.926	1.750
Belize 43 Quatuor	4+2	10	01	2.850	3.586	3.850	4.844	4.250	5.347	3.850	4.844	2.850	3.586	1.500
Belize 43 Maestro	3+2	10	04	2.590	3.259	3.490	4.391	3.890	4.894	3.490	4.391	2.590	3.259	1.500
Lipari 41	4+2	10	10	2.790	3.510	3.690	4.643	4.090	5.146	3.690	4.643	2.790	3.510	1.500
Fidji 39	4	8	92	1.420	1.787	1.920	2.416	2.120	2.667	1.920	2.416	1.420	1.787	1.500
Athena 38	4	8	98/00/02	1.750	2.202	2.350	2.957	2.650	3.334	2.350	2.957	1.750	2.202	1.500

**Included:** GPS, plotter, autopilot, anemometer, speedo, sonar, shortwave receiver, 220v land supply + charger, bimini, el.anchor winch, CD-player, cockpit-speakers, cockpit-cussions, endcleaning, 1 set bed linen per person, inverter, 2 bottles of butan.

**Extras:** Transitlog €95 (if Comfort Package / Exclusive Package has not been booked, see extras)

**Options:** outboard engine €75/week, spinnaker €150 + €500 extra deposit/location, towels €5/set, extra sheets €10/set, 3G internet surf stick €40/week, skipper €140/day + prov., hostess €100/day + prov., cook €100/day + prov., Comfort Package €150/charter (include transitlog, outboard engine) or Exclusive Package €280/charter (include transitlog, outboard engine, airport shuttle service Dalaman-Marmaris-Dalaman, 3G Internet surf stick)

**Discounts:** 10% on 3rd and each further week, 5% Bestsail repeater, max. 15%.

**Check-In/Check-Out:** Sat 5pm/Fri 5pm + overnight until Saturday 9am

**Deposit / franchise:** to be desposited on spot via Visa-/Mastercard or cash.

**Damage waiver:** up to €1500: €123/charter, over €1500: €149/charter + refundable security deposit €250 payable at embarkation.

**Oneway / yacht transfer costs:** Marmaris-Göcek €200, Marmaris-Karacasögüt (Gökova Golf) €300, Marmaris-Orhaniye €200, Karacasögüt-Karacasögüt €600, Göcek-Göcek €400, Orhaniye-Orhaniye €400

**Transfer (single):** Shuttle-Service €190 Dalaman-Marmaris-Dalaman

**Provisioning:** Possible. There is also a little supermarket in marina.

**Languages spoken at base:** German, English, Turkish.

*Partout dans le monde*

# VPM

## Bestsail

*Naviguez !*



  
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OCEAN YACHTING srl - OCY.it  
Via Saragozza 24 | 40123 | Bologna  
tel 051 6440196 | fax 051 585613  
email: [info@ocy.it](mailto:info@ocy.it)  
web: [www.ocy.it](http://www.ocy.it)  
facebook: [facebook.com/Oceanyachting](https://www.facebook.com/Oceanyachting)  
twitter: [@Oceanyachting1](https://twitter.com/Oceanyachting1)

AGENZIA PER L'ITALIA